

SEE Property Forum 2015 - Bucharest, Romania

Registration, coffee - 08:30-09:00

Section I. SEE IN A GLOBAL CONTEXT

09:00 - 09:20 Keynote speech – Future of Cities

People:

Daniel Cook, Director of Strategy and Planning, RICS

09:20 - 09:50 Panel discussion: Future of Cities - Opportunities for the real estate sector

General demographic and economic trends and tendencies from an RICS Global perspective. Opportunities for the real estate sector – how different type of properties can best serve the future model of cities. Successful city concepts – what and how. Opportunities for Bucharest within the CEE/SEE context and generally within EU.

Chair: **Gábor Soóki-Tóth MRICS**, Head of the Planning & Development Professional Group, RICS CEE

Conversation participants:

Daniel Cook, Director of Strategy and Planning, RICS

Mircea Enache, Director, Senior Planner & Information Systems Specialist, CEP

09:50 - 10:10 The macro-analyst's view of the SEE-region – Challenges and opportunities

People:

Demetrios Efstathiou, Head of CEEMEA Strategy, ICBC Standard Bank London

10:10 - 10:40 Eastern Europe insider's view: Focus on the big picture

Chair: **Róbert Hermán MRICS**, Acquisitions & Investments Director, Portico Investment

Conversation participants:

Robert Mayhew FRICS, Vice-President, RICS

Péter Számely MRICS, Head of Real Estate Finance CEE, HYPO NOE / RICS Austria Ambassador

John Verpeleti FRICS, Chairman of the Management Board – Eastern Europe, Colliers International

10:40 - 11:00 Coffee break – Networking

RICS Members – photo session

Section II. INVESTMENT AND DEVELOPMENT

11:00 - 11:50 Panel discussion – Senior investors’ roundtable – Focus on Southeast Europe

Chair: **Michaela Lashova MRICS**, CEO, Cushman & Wakefield Forton

Conversation participants:

Ioannis Ganos MRICS, CEO, Alpha Astika Akinita

Hedwig Höfler, Head of Investment Management, CA Immo

Bogdan Macarie, Chief Development Officer, Granit Polus Development

Andrew Peirson MRICS, Managing Director SEE Region & Romania, JLL

Stamatis Sapkas, Deputy Chief Investment Officer, Globalworth Real Estate Investments

11:50 - 12:40 Development in Romania – Time to...?

Chair: **R?zvan Gheorghiu-Testa FRICS**, Partner - Co-Head of Real Estate Practice

Group, ?uca Zbârcea & Asocia?ii

Conversation participants:

Ana Dumitrache, Head of Real Estate Financing Department, Banca Comerciala

Romana / A member of Erste Group

Bogdan Macarie, Chief Development Officer, Granit Polus Development

Ilinca Paun, Managing Partner Romania, Colliers International

Tal Roma, Head of Office Development, AFI Europe Romania

12:40 - 13:30 Lunch break – Networking

Section III. MARKETS IN FOCUS

13:30 - 14:00 Acquisition and disposal of NPL Portfolios

People:

Mihai Dudoiu, Partner, ?uca Zbârcea & Asocia?ii

14:00 - 14:50 Panel discussion: Huge opportunities on a difficult market? Distressed properties in Romania and in SEE

Chair: **R?zvan Gheorghiu-Testa FRICS**, Partner - Co-Head of Real Estate Practice

Group, ?uca Zbârcea & Asocia?ii

Conversation participants:

Radu Boitan MRICS, Head of Investments, Revetas Capital

Mihai Dudoiu, Partner, ?uca Zbârcea & Asocia?ii

David Hayward, Managing Director, Adval Asset Management

Gijs Klomp MRICS, Business Development Manager, WDP

Gábor Taizs, CEO, OTP Faktoring SRL

14:50 - 15:40 Panel discussion: Industrial real estate market in Southeast Europe - Where is Romania heading to?

Chair: **Silviana Petre Badea**, Managing Director, JLL Romania

Conversation participants:

Peter Be?ár, Managing Director CEE, P3

Dana Bordei, Commercial Manager, WDP Romania

Laurentiu-Catalin Hanu, Manager Business Development – Romania, CTP

15:40 - 16:00 Closing remarks – Networking