Date: 20th - 21st March 2019 **Venue:** Radisson Blu Hotel, Bucharest

SEE Property Forum 2019 - Bucharest, Romania

20th March 2019

19:00-22:00 Pre-Conference Networking Reception sponsored by Noerr

Gourmet buffet dinner, premium wine selection.

Exclusive Champagne tasting: Carassia Blanc de Blancs Brut by Carastelec Winery.

By invitation only.

21st March 2019

SECTION 1: Investment trends and opportunities in SEE

09:00 - 09:05 Presentation Welcome speech

Speaker:

Csanád Csürös, CEO, Property Forum

09:05 - 09:20 Presentation European real estate landscape - The big picture

Speaker:

Simon Rubinsohn, Chief Economist, RICS

09:20 - 09:40 Presentation Economic outlook for Romania and SEE

Speaker:

Tatha Ghose, Senior EM Economist, Director, Commerzbank AG

09:40 - 10:20 Panel International property investors' roundtable

Chair: **Tim Wilkinson MRICS**, Head of European Acquisitions, Indotek Group

Panellists:

Radu Boitan MRICS, Head of Investments, Revetas Capital

Victor Constantinescu, Partner, Co-Head of Real Estate, Kinstellar

Gijs Klomp MRICS, Business Development Manager, WDP

Lila Pateraki, Chief Investment Officer, Zeus Capital Management

Stamatis Sapkas, Group Chief Financial Officer, Globalworth

10:20 - 10:50 Panel Financing roundtable – Increasing interest rates, new projects, new challenges

Chair: **Andrei Vacaru**, Head of Capital Markets CEE, iO Partners

Panellists:

Mihnea Craciun, Deputy Director Romania, EBRD

Mihai Dudoiu, Partner, Ţuca Zbârcea & Asociaţii

Catalin Jaloba, Head of Real Estate Finance, BCR

10:50-11:20 Coffee break

SECTION 2: New developments in Romania

11:20 - 12:00 Panel Who will be the buyers? - Romanian investment panel

Chair: **Răzvan Gheorghiu-Testa**, Partner, Head of Real Estate Practice Group, Ţuca Zbârcea & Asociaţii (in collabor

Panellists:

Fulga Dinu, Country Manager Operations, Immofinanz Romania

David Hay, Founder and CEO, ADD Value Management

Codrin Matei, Managing Partner, Head of Capital Markets, Crosspoint Real Estate

Robert Miklo, Head of Capital Markets Romania, Colliers

Alexandru Mitrache, Head of Transactions, Land & Investment, Cushman & Wakefield Echinox

Affan Yildirim, General Manager and Board Member, Anchor Grup Romania

12:00 - 12:15 Presentation Recent tax incentives for the Romanian construction sector

Speaker:

Gabriel Biris, Founding Partner, Biriş Goran

12:15 - 12:55 Panel Smart future for smart cities - Romanian development panel

Chair: **Andreea Paun**, Managing Partner, Griffes

Panellists:

Didier Balcaen, General Manager, Speedwell

Sebastian Dragomir, Director, Office Advisory, Colliers International

Roxana Dudau LL.M., Associated Partner, Head of Real Estate & Construction Department, Noerr

Stefan Dumitrascu, Chief Architect, Bucharest City Hall

Mauricio Mesa Gomez, Chairman of the Board for Spain and Romania, Cordia Group

Péter Reicher, Country Manager, Graphisoft SE

12:55 - 13:25 Panel Creating future-proof workplaces – How to fill the space between the glass walls?

Chair: **Mirela Ciovica**, Head of Leasing Romania, PPF Real Estate

Panellists:

Raluca Munteanu, Business Development Manager, Iulius Group

Mihai Paduroiu, CEO Office and Commercial Division, One United Properties

Leandro S. Escobar Torres REV MRICS, Managing Director, Professional Association of Valuation Companies of Sp

Hugh Watkins, Managing Director, Vistra Romania

13:25-14:25 Lunch

SECTION 3: All about user experience

14:25 - 15:05 **Panel** Why real estate developers cannot ignore hotels?

Chair: **Marius Gomola MRICS**, Managing Director, Horwath HTL Hungary, Founder, HOTCO

Panellists:

Romulus Andrei, Director, Banca Transilvania

Adam Konieczny MRICS, Development Director Europe, Louvre Hotels Group

Florin Suicescu, Executive Director of the Board, Niro Investment Group

15:05 - 15:25 **Presentation** Places, shopping and the good life: How to make people happy

Speaker:

Riccardo Marini, Founder, Marini Urbanismo

15:25 - 15:55 **Panel** Evolution or revolution? – New trends in retail

Chair: **Carmen Ravon**, Head of Retail Occupiers CEE, CBRE

Panellists:

Costin Blideanu, Head of Leasing Department, AFI Europe Romania

Duarte Cabral, Deputy Managing Director EMEA, Sonae Sierra

Viviana Pavel, Real Estate & Development Manager SEE, IKEA

15:55 - 16:10 **Presentation** Optimal cost level of indoor climate and hygienic building services

Speaker:

Ionut Cabuz, Sales Manager, Uponor

16:10 - 16:25 **Panel** How property management for SAP Business One supports CRE businesses in CEE & SEE – Well-known brands case-study

Panellists:

Maciej Jaroszynski, Head of Consulting, Strategic Projects Manager, Supremis - SAP Gold Partner

Jakub Wajda, Business Development Manager CEE & SEE, Supremis - SAP Gold Partner

16:25 - 16:55 **Panel** Facility and property management in a booming market

Chair: **Mariana Stamate**, Associate Director, Head of Property Management, JLL Romania

Panellists:

Codrin Apostol, Executive Director, Global Vision

Valeriu Toma, Deputy Head of Asset Services, CBRE Romania

Cristian Vasiliu, Managing Director, ROFMA

PROPTECH LOUNGE

14:25 - 14:45 Presentation The future role of real estate agents and emerging models

Speaker:

Jonathan George, Co-founder & CEO, Propevo

14:45 - 15:15 Presentation PropTech start-up pitches

Speaker:

Laura Baciu, Managing Partner, The Estate

Marcus Emanuel, CEO, RiseTech

Mihai Lodoaba, Founder, YeParking

Cosmina Museat, General Manager, Wizmo

Closing

Please note that the program is subject to change. Always check the latest online agenda here:

https://www.property-forum.eu/forums/conference-property/see-property-forum-2019-bucharest-romania/809/agenda