

SEE Property Forum 2019 - Bucharest, Romania program

20th March 2019

19:00-22:00 Pre-Conference Networking Reception sponsored by Noerr

Gourmet buffet dinner, premium wine selection.

Exclusive Champagne tasting: Carassia Blanc de Blancs Brut by Carastelec Winery.

By invitation only.

21st March 2019

SECTION 1: Investment trends and opportunities in SEE

- 09:00 - 09:05** **Welcome speech**
Speaker:
Csanád Csürös, CEO, Property Forum
- 09:05 - 09:20** **European real estate landscape - The big picture**
Speaker:
Simon Rubensohn, Chief Economist, RICS
- 09:20 - 09:40** **Economic outlook for Romania and SEE**
Speaker:
Tatha Ghose, Senior EM Strategist, Commerzbank AG
- 09:40 - 10:20** **International property investors' roundtable**
Moderator: **Tim Wilkinson MRICS**, Partner, Capital Markets, Romania, Cushman & Wakefield Echinox (Chairman of RICS in Romania)
Conversation participants:
Radu Boitan, Senior Partner, Head of Investments, Revetas Capital
Victor Constantinescu, Managing Partner, Romania & Co-Head of Real Estate, Kinstellar
Gijs Klomp MRICS, Head of Investment Properties Romania, CBRE
Lila Pateraki, Chief Investment Officer, Zeus Capital Management
Stamatis Sapkas, Deputy CIO, Globalworth Real Estate Investments
- 10:20 - 10:50** **Financing roundtable – Increasing interest rates, new projects, new challenges**
Moderator: **Andrei Vacaru**, Head of Capital Markets, JLL Romania
Conversation participants:
Mihnea Craciun, Deputy Director Romania, EBRD
Mihai Dudoiu, Partner, ?uca Zbârcea & Asocia?ii
Catalin Jaloba, Head of Real Estate Finance, BCR

10:50-11:20 Coffee break

SECTION 2: New developments in Romania

11:20 - 12:00 Who will be the buyers? - Romanian investment panel

Moderator: **Răzvan Gheorghiu-Testa FRICS**, Partner - Co-Head of Real Estate Practice Group, **Țuca Zbârcea & Asociații**

Conversation participants:

Fulga Dinu, Country Manager Operations, Immofinanz Romania

David Hay, Founder and CEO, ADD Value Management

Codrin Matei, Managing Partner, Head of Capital Markets, Crosspoint Real Estate

Robert Miklo, Director, Investment Services, Colliers International

Alexandru Mitrache, Head of Transactions, Land & Investment, Cushman & Wakefield Echinox

Affan Yildirim, General Manager and Board Member, Anchor Grup Romania

12:00 - 12:15 Recent tax incentives for the Romanian construction sector

Speaker:

Gabriel Biris, Founding Partner, Head of Tax Practice, Biri & Goran

12:15 - 12:55 Smart future for smart cities - Romanian development panel

Moderator: **Andreea Paun**, Managing Partner, Griffes

Conversation participants:

Didier Balcaen, General Manager, Speedwell

Sebastian Dragomir, Director, Office Advisory, Colliers International

Roxana Dudau LL.M., Associated Partner, Head of Real Estate & Construction Department, Noerr

Stefan Dumitrascu, Chief Architect, Bucharest City Hall

Mauricio Mesa Gomez, CEO, Cordia Romania

Péter Reicher, Country Manager, Graphisoft SE

12:55 - 13:25 Creating future-proof workplaces – How to fill the space between the glass walls?

Moderator: **Mirela Ciovica**, Regional Corporate Account Manager | Office Division, Knight Frank Romania

Conversation participants:

Leandro S. Escobar Torres MRICS REV, Managing Director, Professional Association of Valuation Companies of Spain

Raluca Munteanu, Business Development Manager, Iulius Group

Mihai Paduroiu, CEO Office Division, One United Properties

Hugh Watkins, Managing Director, Vistra Romania

13:25-14:25 Lunch

SECTION 3: All about user experience

14:25 - 15:05 Why real estate developers cannot ignore hotels?

Moderator: **Marius Gomola MRICS**, Managing Director, Horwath HTL Hungary, Founder, HOTCO

Conversation participants:

Romulus Andrei, Director, Banca Transilvania

Adam Konieczny MRICS, Development Director Europe, Louvre Hotels Group

Florin Suicescu, Executive Director of the Board, Niro Investment Group

15:05 - 15:25 Places, shopping and the good life: How to make people happy

Speaker:

Riccardo Marini, Founder, Marini Urbanismo

15:25 - 15:55 Evolution or revolution? – New trends in retail

Moderator: **Carmen Ravon**, Omnichannel Real Estate Solutions | Head of Retail, CBRE Romania

Conversation participants:

Costin Blideanu, Head of Leasing Department, AFI Europe Romania

Duarte Cabral, Deputy Managing Director EMEA, Sonae Sierra

Viviana Pavel, Real Estate & Development Manager SEE, IKEA

15:55 - 16:10 Optimal cost level of indoor climate and hygienic building services

Speaker:

Ionut Cabuz, Sales Manager, Uponor

16:10 - 16:25 How property management for SAP Business One supports CRE businesses in CEE & SEE – Well-known brands case-study

Conversation participants:

Maciej Jaroszynski, Head of Consulting, Strategic Projects Manager, Supremis - SAP Gold Partner

Jakub Wajda, Business Development Manager CEE & SEE, Supremis - SAP Gold Partner

16:25 - 16:55 Facility and property management in a booming market

Moderator: **Mariana Stamate**, Associate Director, Head of Property Management, JLL Romania

Conversation participants:

Codrin Apostol, Executive Director, Global Vision

Valeriu Toma, Deputy Head of Asset Services, CBRE Romania

Cristian Vasiliu, Managing Director, ROFMA

PROPTECH LOUNGE

14:25 - 14:45 The future role of real estate agents and emerging models

Speaker:

Jonathan George, Co-founder & CEO, Propevo

14:45 - 15:15 PropTech start-up pitches

People:

Laura Baciu, Managing Partner, The Estate

Marcus Emanuel, CEO, RiseTech

Mihai Lodoaba, Founder, YeParking

Cosmina Museat, General Manager, Wizmo

Closing