

SEE Property Forum 2019 - Bucharest, Romania program

20th March 2019

19:00-22:00 Pre-Conference Networking Reception sponsored by Noerr

Gourmet buffet dinner, premium wine selection.
Exclusive Champagne tasting: Carassia Blanc de Blancs Brut by Carastelec
Winery.
By invitation only.

21st March 2019

SECTION 1: Investment trends and opportunities in SEE

09:00 - 09:05 Welcome speech

Speaker:
Csanád Csürös, CEO, Property Forum

09:05 - 09:20 European real estate landscape - The big picture

Speaker:
Simon Rubinsohn, Chief Economist, RICS

09:20 - 09:40 Economic outlook for Romania and SEE

Speaker:
Tatha Ghose, Senior EM Strategist, Commerzbank AG

09:40 - 10:20 International property investors' roundtable

Moderator: **Tim Wilkinson MRICS**, Head of European Acquisitions, Indotek Group

Conversation participants:

Radu Boitan MRICS, Head of Investments, Revetas Capital

Victor Constantinescu, Managing Partner, Romania & Co-Head of Real Estate, Kinstellar

Gijs Klomp MRICS, Business Development Manager, WDP

Lila Pateraki, Chief Investment Officer, Zeus Capital Management

Stamatis Sapkas, Group Chief Financial Officer, Globalworth

10:20 - 10:50 Financing roundtable – Increasing interest rates, new projects, new challenges

Moderator: **Andrei V?caru**, Head of Capital Markets CEE, iO Partners

Conversation participants:

Mihnea Craciun, Deputy Director Romania, EBRD

Mihai Dudoiu, Partner, ?uca Zbârcea & Asocia?ii

Catalin Jaloba, Head of Real Estate Finance, BCR

10:50-11:20 Coffee break

SECTION 2: New developments in Romania

11:20 - 12:00 Who will be the buyers? - Romanian investment panel

Moderator: **Răzvan Gheorghiu-Testa FRICS**, Partner - Co-Head of Real Estate Practice Group, Uca Zbârcea & Asociații

Conversation participants:

Fulga Dinu, Country Manager Operations, Immofinanz Romania

David Hay, Founder and CEO, ADD Value Management

Codrin Matei, Managing Partner, Head of Capital Markets, Crosspoint Real Estate

Robert Miklo, Director, Investment Services, Colliers International

Alexandru Mitrache, Head of Transactions, Land & Investment, Cushman & Wakefield Echinox

Affan Yildirim, General Manager and Board Member, Anchor Grup Romania

12:00 - 12:15 Recent tax incentives for the Romanian construction sector

Speaker:

Gabriel Biriș, Founding Partner, Biriș Goran

12:15 - 12:55 Smart future for smart cities - Romanian development panel

Moderator: **Andreea Paun**, Managing Partner, Griffes

Conversation participants:

Didier Balcaen, General Manager, Speedwell

Sebastian Dragomir, Director, Office Advisory, Colliers International

Roxana Dudau LL.M., Associated Partner, Head of Real Estate & Construction Department, Noerr

Stefan Dumitrascu, Chief Architect, Bucharest City Hall

Mauricio Mesa Gomez, Country Director, Romania and Spain, Cordia

Péter Reicher..

12:55 - 13:25 Creating future-proof workplaces – How to fill the space between the glass walls?

Moderator: **Mirela Ciovisa**, Head of Leasing Romania, PPF Real Estate

Conversation participants:

Leandro S. Escobar Torres MRICS REV, Managing Director, Professional Association of Valuation Companies of Spain

Raluca Munteanu, Business Development Manager, Iulius Group

Mihai Paduroiu, CEO Office Division, One United Properties

Hugh Watkins, Managing Director, Vistra Romania

13:25-14:25 Lunch

SECTION 3: All about user experience

14:25 - 15:05 **Why real estate developers cannot ignore hotels?**

Moderator: **Marius Gomola MRICS**, Managing Director, Horwath HTL Hungary, Founder, HOTCO

Conversation participants:

Romulus Andrei, Director, Banca Transilvania

Adam Konieczny MRICS, Development Director Europe, Louvre Hotels Group

Florin Suicescu, Executive Director of the Board, Niro Investment Group

15:05 - 15:25 **Places, shopping and the good life: How to make people happy**

Speaker:

Riccardo Marini, Founder, Marini Urbanismo

15:25 - 15:55 **Evolution or revolution? – New trends in retail**

Moderator: **Carmen Ravon**, Head of Retail Occupiers CEE, CBRE

Conversation participants:

Duarte Cabral, Deputy Managing Director EMEA, Sonae Sierra

Costin Blideanu, Head of Leasing Department, AFI Europe Romania

Viviana Pavel, Real Estate & Development Manager SEE, IKEA

15:55 - 16:10 **Optimal cost level of indoor climate and hygienic building services**

Speaker:

Ionut Cabuz, Sales Manager, Uponor

16:10 - 16:25 **How property management for SAP Business One supports CRE businesses in CEE & SEE – Well-known brands case-study**

Conversation participants:

Maciej Jaroszynski, Head of Consulting, Strategic Projects Manager, Supremis - SAP Gold Partner

Jakub Wajda, Business Development Manager CEE & SEE, Supremis - SAP Gold Partner

16:25 - 16:55 **Facility and property management in a booming market**

Moderator: **Mariana Stamate**, Associate Director, Head of Property Management, JLL Romania

Conversation participants:

Codrin Apostol, Executive Director, Global Vision

Valeriu Toma, Deputy Head of Asset Services, CBRE Romania

Cristian Vasiliu, Managing Director, ROFMA

PROPTech LOUNGE

14:25 - 14:45 The future role of real estate agents and emerging models

Speaker:

Jonathan George, Co-founder & CEO, Propevo

14:45 - 15:15 PropTech start-up pitches

People:

Laura Baciu, Managing Partner, The Estate

Marcus Emanuel, CEO, RiseTech

Mihai Lodoaba, Founder, YeParking

Cosmina Museat, General Manager, Wizmo

Closing