Date: 7th June 2016 **Venue:** Athenee Palace Hilton Bucharest

SEE Property Forum 2016 - Bucharest, Romania

REGISTRATION AND COFFEE 09:00-09:30

Section I. SEE IN A GLOBAL CONTEXT

09:30 - 10:00 Presentation Keynote speech: The role of urban planning in improving a city's competitiveness

This year's keynote speech will be given by RICS Immediate Past Global President Dr. Louise Br FRICS, who will talk about the role of urban planning in improving a city's competitiveness. Urban p be one of the key themes of the conference with one of the roundtable discussions focusing on th Bucharest.

Speaker:

Louise Brooke-Smith FRICS, Senior Partner and UK Head of Development Strategic Planning and Head of Social V

10:00 - 10:50 Panel Foreign investors' roundtable – CEE/SEE outlook

In 2016 commercial real estate investment activity seems to be picking up again in Southeastern Eur slightly weaker 2015. Which countries can present themselves as the best choice for investors? Whe money come from? Will the market continue to be dominated by portfolio deals? What is the most s asset class? Our expert panel will answer all of these questions and many more. Speakers from all arc

Chair: **Michaela Lashova MRICS**, CEO, Cushman & Wakefield Forton

Panellists:

Alex Bebov, Managing Director, Balkan Advisory Company

Laurentiu Lazar, Director of Investment and Valuation Services, Colliers International

Robert Neale, Board Member, RICS in the Czech Republic

Lila Pateraki, Chief Investment Officer, Zeus Capital Management

Péter Számely MRICS, Head of Real Estate Finance CEE, HYPO NOE Landesbank

David Yearn, Business Development Manager CEE, First Title

10:50 - 11:40 Panel Urban planning – The future of Bucharest

The future of the Romanian capital is in the hands of today's urban planners and real estate develo decision will determine how Bucharest can perform on an increasingly competitive global scene. Cre that attracts innovators and investors is in everybody's interest, but all must be done in a smart, susta responsible way.

Chair: **Mircea Enache**, Director, Senior Planner & Information Systems Specialist, CEP

Panellists:

Andrei Botis, President, Romania Green Building Council

Razvan Iorgu, Managing Director, CBRE Romania

Melinda Reikli, Country Manager Romania, S+B Gruppe

Oana Ureche, Partner, Ţuca Zbârcea & Asociaţii

11:40 - 12:00 Presentation Coffee break – Networking

Section II. COMMERCIAL DEVELOPMENTS IN ROMANIA

12:00 - 12:40 **Panel** Retail challenges roundtable – E-commerce, generation Y, regulatory changes

The Romanian retail market has had a good year in 2015 with a significant growth in household consumption, a number of new market entrants and strong development activity all pointing to an upward trend. For how long can the growth continue? Can developers keep up with changing consumer habits? E-commerce, regulatory changes also in focus.

Chair: **Luiza Moraru MRICS**, Head of Property Management CEE, CBRE

Panellists:

Costin Blideanu, Head of Leasing Department, AFI Europe Romania

Raluca Crişan, Marketing Manager, Immochan Romania

Razvan Gaita, Country Manager, Portico Investments

Iuliana Ghimpu, Leasing Manager, Anchor Grup

Bogdan Halcu, Managing Associate, Ţuca Zbârcea & Asociaţii

Mihaela Petruescu, Head of Property Management, DTZ Echinox

12:40 - 13:20 **Panel** Office developers' roundtable – New projects, sustainable solutions, changing tenant requirements

Bucharest has one of the youngest modern office stocks in Europe with nearly 480,000 square metres of Class A space developed in the last five years. A strong demand and improving financing makes the city an attractive choice for developers but that also results in a fierce competition. How can a building truly stand out? Our developer roundtable will try to answer this question.

Chair: **Ilinca Paun**, Managing Partner Romania, Colliers International

Panellists:

Sven Lemmes, Country Manager Romania, Atenor

Mark Rea MRICS, Managing Partner, Sentient Consultants

Marian Roman, Managing Director, CA Immo Romania

Sorin Visoianu, Country Manager Operations Romania, Immofinanz

Affan Yildirim, General Manager and Board Member, Anchor Grup Romania

13:20 - 14:20 **Presentation** Lunch break – Networking

Section III. INVESTING IN THE FUTURE

14:20 - 14:50 **Presentation** State of convergence in the Central and Eastern European region

The European Central Bank will publish its 2016 Convergence Report during the conference and par to learn more about the report's findings first hand. The first speaker of the afternoon session, Principal Economist will talk about the state of convergence in the Central and Eastern European regi

Speaker:

Christine Gartner, Principal Economist and Coordinator of the ECB's 2016 Convergence Report, European Central

14:50 - 15:40 **Panel** Romanian investors' roundtable

Last year has proven to be truly a turning point for the Romanian investment market. An increase group of investors started looking at individual assets and portfolios, resulting in the largest num beginning of the crisis. Will this upward trend continue into 2016 and 2017?

Chair: **Răzvan Gheorghiu-Testa FRICS**, Partner, Head of Real Estate Practice Group, Ţuca Zbârcea & Asociaţii (in co

Panellists:

Ana Dumitrache, Head of Real Estate Financing Department, Banca Comerciala Romana / A member of Erste Grou

Claudius Ferentz, Consultant, Secure Legal Title

Robert Miklo, Head of Capital Markets Romania, Colliers

Stamatis Sapkas, Deputy Chief Investment Officer, Globalworth Real Estate Investments

Andrei Vacaru, Head of Capital Markets CEE, iO Partners

Ioannis Xanthopoulos, Investment Director CEE, Bluehouse Capital

15:40 - 16:00 **Presentation** Construction challenges in the field of Romanian developments

Speaker:

Attila Puskas, Contracting Director, KÉSZ Romania

16:00 - 16:40 **Panel** Opportunities in regional Romanian cities

Romania is one of the very few countries in the CEE/SEE region where life does not stop beyond regional cities that can offer really attractive opportunities both for developers and investors. Ou professionals will take a closer look at each these cities and offer an overview of the most important t

Chair: **Ionut Oprea**, Brand Manager, Transilvania Business

Panellists:

Adela Mîrza, Specialist Marketing, TETAROM

Andras Policsek, Business Development Manager, Ravensdale Investments

Attila Puskas, Contracting Director, KÉSZ Romania

16:40 - 17:40 **Presentation** Wine tasting and networking

After a whole day of thought-provoking discussions participants of SEE Property Forum 2016 will have the day with some wine tasting. The bottles of Liliac combine the taste of hand-selected Romanian gra providing a great opportunity for networking.

Please note that the program is subject to change. Always check the latest online agenda here:
https://www.property-forum.eu/forums/conference-property/see-property-forum-2016-bucharest-romania/478/agenda