

# SEE Property Forum 2015 - Bucharest, Romania

**Registration, coffee - 08:30-09:00**

## Section I. SEE IN A GLOBAL CONTEXT

**09:00 - 09:20 Keynote speech – Future of Cities**

People:

**Daniel Cook**, Director of Strategy and Planning, RICS

**09:20 - 09:50 Panel discussion: Future of Cities - Opportunities for the real estate sector**

General demographic and economic trends and tendencies from an RICS Global perspective. Opportunities for the real estate sector – how different type of properties can best serve the future model of cities. Successful city concepts – what and how.

Opportunities for Bucharest within the CEE/SEE context and generally within EU.

Chair: **Gábor Soóki-Tóth MRICS**, Head of the Planning & Development Professional Group, RICS CEE

Conversation participants:

**Daniel Cook**, Director of Strategy and Planning, RICS

**Mircea Enache**, Director, Senior Planner & Information Systems Specialist, CEP

**09:50 - 10:10 The macro-analyst's view of the SEE-region – Challenges and opportunities**

People:

**Demetrios Efsthious**, Head of CEEMEA Strategy, ICBC Standard Bank London

**10:10 - 10:40 Eastern Europe insider's view: Focus on the big picture**

Chair: **Róbert Hermán MRICS**, Acquisitions & Investments Director, Portico Investment

Conversation participants:

**Robert Mayhew FRICS**, Vice-President, RICS

**Péter Számely MRICS**, Head of Real Estate Finance CEE, HYPO NOE Landesbank

**John Verpeleti FRICS**, Chairman of the Management Board – Eastern Europe, Colliers International

**10:40 - 11:00 Coffee break – Networking**

RICS Members – photo session

## Section II. INVESTMENT AND DEVELOPMENT

**11:00 - 11:50 Panel discussion – Senior investors’ roundtable – Focus on Southeast Europe**  
Chair: **Michaela Lashova MRICS**, CEO, Cushman & Wakefield Forton  
Conversation participants:  
**Ioannis Ganos**, CEO, Alpha Real Estate Services SA  
**Hedwig Höfler**, Head of Investment Management, CA Immo  
**Bogdan Macarie**, Chief Development Officer, Granit Polus Development  
**Andrew Peirson MRICS**, Managing Director SEE Region & Romania, JLL  
**Stamatis Sapkas**, Deputy Chief Investment Officer, Globalworth Real Estate Investments

**11:50 - 12:40 Development in Romania – Time to...?**  
Chair: **R?zvan Gheorghiu-Testa**, Partner - Co-Head of Real Estate Practice Group, ?uca Zbârcea & Asocia?ii  
Conversation participants:  
**Ana Dumitrache**, Head of Real Estate Financing Department, Banca Comerciala Romana / A member of Erste Group  
**Bogdan Macarie**, Chief Development Officer, Granit Polus Development  
**Ilinca Paun**, Managing Partner Romania, Colliers International  
**Tal Roma**, Head of Office Development, AFI Europe Romania

**12:40 - 13:30 Lunch break – Networking**

### **Section III. MARKETS IN FOCUS**

**13:30 - 14:00 Acquisition and disposal of NPL Portfolios**  
People:  
**Mihai Dudoiu**, Partner, ?uca Zbârcea & Asocia?ii

**14:00 - 14:50 Panel discussion: Huge opportunities on a difficult market? Distressed properties in Romania and in SEE**  
Chair: **R?zvan Gheorghiu-Testa**, Partner - Co-Head of Real Estate Practice Group, ?uca Zbârcea & Asocia?ii  
Conversation participants:  
**Radu Boitan MRICS**, Head of Investments, Revetas Capital  
**Mihai Dudoiu**, Partner, ?uca Zbârcea & Asocia?ii  
**David Hayward**, Managing Director, Adval Asset Management  
**Gijs Klomp MRICS**, Business Development Manager, WDP  
**Gábor Taizs**, CEO, OTP Faktoring SRL

**14:50 - 15:40 Panel discussion: Industrial real estate market in Southeast Europe - Where is Romania heading to?**  
Chair: **Silviana Petre Badea**, Managing Director, JLL Romania  
Conversation participants:  
**Peter Be?ár**, Managing Director CEE, P3  
**Dana Bordei**, Commercial Manager, WDP Romania  
**Laurentiu-Catalin Hanu**, Manager Business Development – Romania, CTP

**15:40 - 16:00 Closing remarks – Networking**