Date: 19th November 2020

Property Investment Forum 2020

The conference will be held online, delivering the best user experience possible.

08:00- 08:25 Registration to Hopin

Section I./A – A new trinity in the property market: Adapt, adapt, adapt

Last year, we were “only” worried about the increasingly pressing global issue of climate change, and with good reason, but 2020 brought our world a huge twist that has had a serious effect on the property market and to which it must adapt. However, we are still largely in the dark as to how big the shock was, how deep the crisis is, or what long-term changes the pandemic will bring. Everyday life and the world of real estate are both transforming around us at the speed of light, with home office, social distancing, home deliveries, digitalisation, border lockdowns, payment moratoriums and a number of other things uprooting the world we used to know. Will these disappear eventually or will they persist? What will they leave behind? Are we going to return to the pre-virus world, or will these “achievements” stay with us?

English translation available

08:25 - 08:30 Presentation Welcome speech

Speaker:

Gergely Ditróy, Analyst, Portfolio

08:30 - 08:40 Presentation Opening Speech

Speaker:

Noah Steinberg FRICS, Chairman & CEO, WING

08:40 - 09:00 Presentation The Way Forward

Speaker:

Spencer Levy, Chairman of Americas Research and Senior Economic Advisor, CBRE

09:00 - 09:50 Panel Today is the first day of the property market of the future – A post-COVID world

Chair: **Lóránt Kibédi Varga MRICS**, Managing Director, CBRE Hungary

Panellists:

Pál Dános MAISZ MRICS, Director, KPMG

Mátyás Gereben MRICS, Country Manager, CPI Hungary

Benedek Gyorgyevics, CEO, Városliget Zrt.

Mihály Schrancz, CEO, Founding Partner, Realis Development

Tibor Tatár MRICS, CEO, Calyx Investment

Gyula Ágházi, CEO, Gránit Pólus Csoport

09:50 - 10:35 Panel Recalculating the office market

Chair: **Valter Kalaus**, Managing Partner, Newmark VLK Hungary

Panellists:

Salamon Adorján, CEO, ESTON International

Nikoletta Ispánki, Country Manager, IWG

András Kovács, Sales Director, Indotek Group

Norbert Schőmer MRICS, Deputy-CEO, Wing Zrt.

Balázs Simonyi, Head of Office Advisory, Eston

10:35 - 11:00 Presentation Networking

Section I./B

The financing side appears to be stable despite all the question marks, and investors are looking for the best deals. Many have found themselves in a bind and so there are very good deals available at discount prices, while other market players are playing the waiting game. Are banks preparing for bankruptcies and portfolio cleanings, or will the loan repayment moratorium offer a solution for all problems?

English translation available

10:00 - 10:50 Panel Financing – Caution or carpe diem?

Chair: **Gergely Nagy**, Corporate Regional Manager, OTP Bank Nyrt.

Panellists:

Gergely Fábián, Managing Director, National Bank of Hungary

Zsolt Morvai, Director, MBH Bank

Bence Nádasdy, CFO, MVM Paks II. Zrt.

Gábor Pető, Financing and Transactions Director, Forestay Group

11:00 - 11:50 Presentation Investment – Get in or wait and see?

Chair: **Bálint Botos**, Managing Partner, Forestay Group

Speaker:

Zoltán Fekete, CEO, GTC

Krisztián Hornok MRICS, Managing Director, International Transactions and Asset Management, Indotek Group

Balázs Pázmány FRICS, Chairman of the Board, Erste Alapkezelő Zrt.

Péter Takács, Investment Director, Newmark VLK Hungary

12:00 - 12:40 Panel How are the biggest office users reacting to changes in work culture?

Chair: **Ágnes Szentpály**, Director, Head of Property Management, CBRE

Panellists:

Zsolt Azurák, Director of Procurement and Logistics, Magyar Telekom

Balázs Fertig, Group Recruitment Manager, MOL Group

Diána Müller, Head of Organizational Development & Talent Acquisition, Telenor Magyarország

Section I./C

10:00 - 10:40 Panel Panel discussion

Chair: **Gábor Borbély**, Director, CBRE

Panellists:

Gábor Futó, Co-Founder and Co-Owner, Futureal Group

Noah Steinberg FRICS, Chairman & CEO, WING

Section II./A

English translation available

11:00 - 11:40 Panel Macroeconomic outlook and forecasts

Chair: **Zoltán Bán**, CEO, Net Média Zrt. (Portfolio Csoport)

Panellists:

Márton Nagy, Minister of Economic Development, Government of Hungary

István Madár, Senior Analyst, Portfolio

Gergely Tardos, Director, OTP Bank

11:40 - 12:30 Panel FM – the new world of facility management

Chair: **Zsuzsa Pálfalvi**, Managing Director, Graphisoft Park Services, Vice President, LEO

Panellists:

Gyula Győri, Facility Management Director, CPI Facility Management Kft.

Balázs Jelinek, Deputy CEO – Operations, Városliget Zrt.

Tibor Karsai, Managing Director, Rustler Kft.

Ferenc Kis-Szölgyémi, CEO, B+N Referencia Zrt.

József Schmidt, Chairman, LEO

Lőrinc Zátonyi, Director, Special Projects, NEO Property Services Zrt.

12:30 - 14:00 Presentation Networking

Section II./B

English translation available

13:00 - 13:30 Panel Panel discussion

Chair: **Péter Gerő MBA**, Real Estate Economist, University professor, Corvinus University of Budapest

Panellists:

István Hajnal FRICS, Project Director, Grant Thornton

Margaréta Mészáros MRICS, Director, RICS Registered Valuer, Head of Valuation, CBRE Hungary

13:30 - 14:15 Presentation Concept of the Year presentations and vote

Chair: **Roxána Pásztor**, Analyst, Portfolio

Speaker:

Balázs Czifra MRICS, Director - Sales, Asset Management, Business Development, InfoGroup

Iván Nagy, Development Director, CPI Hungary

Rudolf Nemes, CEO, HelloParks

Mihály Schrancz, CEO, Founding Partner, Realis Development

14:15 - 14:30 Presentation Networking

Section II./C

10:50 - 11:40 Panel Regional overview Vol. 1

Chair: **Sean Doyle**, Head of Investment Properties CEE and Capital Markets Poland, CBRE

Panellists:

Yovav Carmi, President of the Management Board, GTC Group

Nicklas Lindberg, CEO, Echo Investment

Michał Melaniuk, President of the Management Board, Cordia Polska (Polnord SA)

12:00 - 12:30 Panel Makro Workshop online Q&A

Chair: **Zoltán Bán**, CEO, Net Média Zrt. (Portfolio Csoport)

Panellists:

Gergely Tardos, Director, OTP Bank

Section III./A

English translation available

14:00 - 14:15 Presentation Digitalisation could revolutionise construction

Speaker:

Tamás Kaltenbacher, Managing Director, HBM Kft.

14:15 - 15:00 Panel Construction industry digitalisation

Chair: **Balázs Báthory**, Deputy CEO, Market Építő Zrt.

Panellists:

Adam Dalnoki, CEO, BauApp Kft.

Tamás Gegesi Kiss, Managing Director, Gépész Centrál Kft.

Tamás Kaltenbacher, Managing Director, HBM Kft.

Péter Reicher, Country Manager, Graphisoft SE

Csilla Rázsóné Szórády, CEO, Újház

Gábor Szulyovszky, International technical audit director, Futureal-csoport

15:00 - 15:45 Panel The winner of the pandemic – Logistics

Chair: **Péter Futó**, Analyst, Portfolio

Panellists:

Gábor Halász-Csatári, Head of Industrial Leasing, Cushman & Wakefield

Dávid Huszlicska, Country Head, CTP Management Hungary Kft.

Rudolf Nemes, CEO, HelloParks

Ádám Székely, Managing Director, Owner, InfoGroup

15:45 - 16:15 Presentation Networking

SECTION III./B

English translation available

14:30 - 14:40 Presentation Presentation

Speaker:

Gábor Fodor, Business Development Manager, Konica Minolta Magyarország Kft.

14:40 - 14:50 Presentation Presentation

Speaker:

Márton Takács, International hotel and tourism industry leader, Moore Hungary

14:50 - 15:40 Panel Hotel market – Time for the crystal ball

Chair: **Richárd Németh MRICS**, Partner, BDO

Panellists:

Zsolt Morvai, Director, MBH Bank

Zoltán Somlyai, Vice President Hotel Division, BDPST Zrt.

Ernő Takács, Chairman, Roundtable Association for Real Estate Developers (IFK)

15:40 - 16:30 Panel VAT on new homes at 5% again – Will the housing market take off?

Chair: **Gábor Kiss**, Managing Director, Metrodom Kivitelező Kft.

Panellists:

Ádám Banai PhD, Executive director for monetary policy instruments, financial stability and foreign reserve manag

Doron Dymschiz, Co-CEO, Duna House

Tibor Földi, CEO, Futureal Zrt.

János Martin MRICS, Director of Residential Developments, Wing Zrt.

Dániel Ódor MRICS, Partner, Taylor Wessing Hungary

Section III./C

14:00 - 15:00 Panel Legal workshop and Q&A

Chair: **Szilárd Kui**, Local Partner, DLA Piper

Panellists:

Péter Berethalmi, Managing Partner, Nagy és Trócsányi Ügyvédi Iroda

Klára Bujdosó, Group Legal Counsel, GTC

Tamás Felsmann, Associate, Dessewffy & Dávid and Partners CEE Attorneys

Szabolcs Perlaki, Partner, OPL

Tamás Pásztor, Head of Legal and Operation, CPI Hungary

14:30 - 15:30 **Panel** Regional overview Vol. 2

Chair: **Rita Tuza MRICS**, Head of Capital Markets, JLL

Panellists:

Robert Kubinsky, CEO, HB Reavis Hungary

Luiza Moraru MRICS, Head of Property Management CEE, CBRE

Paweł Sapek, SVP, Regional Head CE & Country Manager, Prologis

Hannes Wimmer, Managing Director, Loan Capital Markets, Erste Group Bank AG

Section IV.

English translation available

16:15 - 17:00 **Presentation** Uncertainty to the maximum – What is the next step?

Chair: **Gergely Ditróy**, Analyst, Portfolio

Speaker:

Dániel Jellinek, Partner, CEO, Indotek Group

Sándor Scheer, CEO, Market Építő Zrt.

ONLINE AWARD CEREMONY AND RECEPTION

Presenting the awards assigned by a jury of nine renowned professionals, as well as the audience award.

English translation available

Please note that the program is subject to change. Always check the latest online agenda here:

https://www.property-forum.eu/forums/conference-property/property-investment-forum-2020/1019/agenda