**Date:** 21st November 2017 **Venue:** Hotel InterContinental Budapest

# Property Investment Forum 2017

## 08:00-08:30 Registration, welcome coffee

## Section I: International investment climate

**08:30 - 08:45** Presentation Opening speech: Noah M. Steinberg FRICS (Chairman of RICS in Hungary, Wing) and Csanád Csűrös (Business Development Director, Portfolio)

**08:45 - 09:05** Presentation The market is booming now – but for how long?

Speaker:

**Pál Dános MAISZ MRICS**, Director, KPMG

**09:05 - 09:25** Presentation Proptech: threat or opportunity for the real estate sector?

Speaker:

**James Dearsley**, Consultant and Board Advisor, Unissu

**09:25 - 10:15** Panel Panel discussion: The near future seems bright for CEE – What to expect for 2018?

Chair: **Noah Steinberg FRICS**, Chairman & CEO, WING

Panellists:

**Paul Betts**, Managing Director, M7 Real Estate

**René Droese**, Chief Development Officer, Budapest Airport

**Michael Edwards**, Head of Capital Markets (Hungary) / Valuation & Advisory (Central Europe), Cushman & Wakefiel

**Gábor Futó**, Co-Founder and Co-Owner, Futureal Group

**Jan Hübner**, CEO, HB Reavis Hungary

**Benjamin Perez Ellischewitz**, National Director, Head of Capital Markets Hungary, JLL

**Jean-Bernard Wurm**, Co-Founder & Managing Director, Secure Legal Title, London

**10:15 - 11:00** Panel Panel discussion: Domestic investors' roundtable

Panellists:

**Lóránt Kibédi Varga MRICS**, Managing Director, CBRE Hungary

**Balázs Pázmány FRICS**, Chairman of the Board, Erste Alapkezelő Zrt.

**Tibor Tatár MRICS**, CEO, Calyx Investment

**Árpád Török MRICS**, Chief Executive Officer, TriGranit

**11:00 - 11:30** Presentation Coffee break

## Section II: Financing and development in Hungary

**11:30 - 11:50** Presentation Facility management's role in the real estate market boom

Speaker:

**Gábor Décsi MRICS**, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

**11:50 - 12:10** Presentation Star international architects, iconic buildings, historical-scale park renewal - The Liget Budapest project

Speaker:

**Benedek Gyorgyevics**, CEO, Városliget Zrt.

**12:10 - 12:20** Presentation Disruption in the real estate sector

Speaker:

**Gábor Borbély**, Director, CBRE

**12:20 - 13:10** Panel Banker and developer roundtable

Panellists:

**Mátyás Gereben MRICS**, Country Manager, CPI Hungary

**Péter Kereskényi**, Head of Real Estate, Acquisition and Syndicated Finance, Raiffeisen Bank Zrt.

**David M Johnston MRICS**, Senior Director, Head of Advisory and Transaction Services, CBRE

**Richárd Németh MRICS**, Partner, BDO

**László Vágó**, CEO, NEO Property Services Zrt., Chairman, LEO

**Gyula Ágházi**, CEO, Gránit Pólus Csoport

**Gergely Árendás**, Chairman, Ingatlanfejlesztői Kerekasztal Egyesület (IFK)

**13:10 - 14:10** Presentation Lunch Break

## Section III.A: Office, Property Management

**14:10 - 14:30** Presentation Energy supply for commercial real estate - opportunities and obligations

Speaker:

**László Kenyeres**, Partner, Faludi Wolf Theiss Ügyvédi Iroda

**14:30 - 14:45** Presentation New solutions for sales agreements, warranties

Speaker:

**Gábor Gömöri**, Lawyer, Partner Associate, Deloitte Legal Erdős és Társai Ügyvédi Iroda

**14:45 - 15:30** Panel Panel discussion: 1 million sqm at one table – Outlook for the office market

Panellists:

**Bori Gedai**, Deputy Country Manager, GTC

**Kata Mazsaroff**, Managing Director, Colliers Hungary

**Viktor Nagy**, Country Manager Operations Hungary, Immofinanz Group

**Gergely Pados**, Managing Director, Cushman & Wakefield

**Péter Ratatics**, COO, MOL

**Ádám Székely**, Managing Director, Owner, InfoGroup

## Section III.B: Retail, logistics, FM-PM

**14:10 - 14:50** Panel Panel discussion: Innovations and recent trends of the retail industry (e-commerce, changing consumer habits, generation X and Y issues) and how these changes affect the following businesses: logistics, retail property development, retail

Panellists:

**Péter Karai**, Sales Director, Futureal

**László Kemenes MRICS**, Managing Director Hungary, Panattoni CZ & SK

**Benedek Kis**, Senior Manager Business Development Eastern Europe, Kühne + Nagel

**Zsolt Kákosy MBA FRICS**, Head of Asset Services, CBRE

**Zoltán Nádasdy MRICS**, Partner, Head of CEE Real Estate Investments Group, Noerr

**14:50 - 15:30** Panel FM-PM roundtable

Chair: **Péter Futó**, Analyst, Portfolio

Panellists:

**Gábor Décsi MRICS**, LEO, benchmarking group leader, DOME Facility Services Group, Managing Director

**István Jászberényi**, LEO, Vice-President, Kraft FM, Managing Director

**Ferenc Kis-Szölgyémi**, CEO, B+N Referencia Zrt.

**Tibor Ruzsinszki**, LEO, Member of the Board, NEO Property Services Zrt., Director

**Szilárd Szabó**, CTO, STRABAG Property and Facility Services Zrt.

**Ágnes Szentpály**, Director, Head of Property Management, CBRE

## Section III.C: Financing and Capital Markets

**14:10 - 14:25** Presentation Financing and investment opportunities in REITs

Speaker:

**Rita Szalay**, Listing Division, Budapest Stock Exchange

**14:25 - 15:30** Panel Financing roundtable: REIT, bonds, IPO, bank finance

Panellists:

**Péter Kocsis MRICS**, Deputy CEO - Strategy, Risk, MIS-Data, WING

**János Kocsány**, CEO, Graphisoft Park

**Gábor Sajgál**, CEO, Budapesti Ingatlan Hasznosítási és Fejlesztési Nyrt.

**Edina Schweizer**, Partner - Head of CEE Banking and Finance, Noerr

**Gábor Vörös**, Managing Director, Head of CEE Real Estate Financing, UniCredit

**15:30 - 15:50** Presentation Coffee Break

## Section IV.A: 7-minute speed session

**15:50 - 16:40** Presentation Speed session – 7-minute project presentations

Speaker:

**Márk Balástyai**, Chief Executive Officer, Futureal Energy

**Attila Kovács MRICS**, Managing Partner, Horizon Development

**Péter Ratatics**, COO, MOL

**Mihály Schrancz**, CEO, Founding Partner, Realis Development

**Norbert Schőmer MRICS**, Deputy-CEO, Wing Zrt.

**Balázs Simonyi**, Head of Office Advisory, Eston

**Mariann Tóth**, Leasing Director, Panattoni CZ & SK

**16:40 - 17:25** Panel Panel discussion: Workplace solutions, employee wellbeing – New trends on the office market

Panellists:

**Bea Déri**, Director of PR, Marketing & Design, CPI Property Group

**Dávid Havas**, Head of Project Management & Building Consultancy, CBRE Hungary

**Orsolya Hegedűs**, Associate, RICS Registered Valuer, Head of Advisory & Head of Research Budapest, Cushman & W

**Dávid Horváth**, Senior Workplace Consultant, Occupier Services, Colliers Magyarország

**Tibor Massányi**, Managing Partner, DVM group Kft.

**Zinaida Vojnár**, International Business Development Director, HB Reavis

## Section IV.B: Residential and alternatives

**15:50 - 16:10** Presentation District heating is the future

Speaker:

**Csaba Ujhelyi**, Director, Főtáv

**16:10 - 16:30** Presentation Tenant houses home and abroad – introduction to the development and operation of rental housing

Speaker:

**Orsolya Szilágyi**, Lawyer, Sárhegyi és Társai ügyvédi iroda

**16:30 - 17:25** **Panel** Panel discussion: Residential developments, student housing, hotel developments

Panellists:

**Gábor Angel**, igazgatósági tag, BIGGEORGE Property Zrt.

**Bálint Botos**, Managing Partner, Forestay Group

**Gábor Kiss**, Managing Director, Metrodom Kivitelező Kft.

**Zsolt Morvai**, Director, MBH Bank

**Gergely Nagy**, Corporate Regional Manager, OTP Bank Nyrt.

**Marcell Pintyőke**, Head of Marketing, Indotek Group

**Dániel Ódor MRICS**, Partner, Taylor Wessing Hungary

## Section IV.C: Property Marketing Workshop

**15:50 - 16:10** **Presentation** The future of retail – How will the importance of human and physicals factors change?

Speaker:

**Ákos Starcz**, Managing Partner, Dialogue Creatives

**16:10 - 16:30** **Presentation** How will technological advancement change the world around us?

Speaker:

**Zsolt Winkler**, Head of Open Innovation Hub, MOL Group

**16:30 - 17:25** **Panel** Expert panel – Marketing, business development, branding and sales in practice

Panellists:

**Tímea Aladics-Szili**, Group Marketing And Communications Director, Futureal Group

**Orsolya Benkő**, Marketing Manager, CPI Hungary

**Csenge Mátray**, Marketing Communication and PR Director, WING

**Andrea Rácz**, Marketing & PR Manager, HB Reavis

**Bernadett Szirtes**, Marketing Director, Duna House Holding Nyrt.

**Barnabás Tóth**, Head of Marketing & PR, CBRE

## Evening Reception

**17:30 - 18:30** **Presentation** Portfolio Property Awards ceremony with Nóra Ördög

Chris Bennett Memorial Prize

An annual prize created by RICS in the name of Chris Bennett FRICS, to reward a significant display of professionalism by a successful RICS Candidate in the CEE region.

The award will is given to a successful RICS applicant deemed to have made the most outstanding impression on an interviewing panel throughout the RICS business year (1 August – 31 July). Nominations are accepted from all countries of the CEE region.

**18:30 - 22:30** **Presentation** Cocktail Reception

Dinner

Whiskey, pálinka and gin tasting

Live music

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Please note that the program is subject to change. Always check the latest online agenda here:

**https://www.property-forum.eu/forums/conference-property/property-investment-forum-2017/573/agenda**