Date: 4th June 2019 **Venue:** Cubex Centre Prague

Prague Property Forum 2019

SECTION 1: What's next for property investors?

08:30 - 09:00 Presentation Registration

09:00 - 09:05 Presentation Welcome speech

Speaker:

Csanád Csürös, CEO, Property Forum

09:05 - 09:35 Presentation Our new habitat: great movement of nations - into the digital?

The European economy has been growing steadily for years now but the increasing probability of a correction has been discussed frequently in the recent period. The speech of well-known economist and best-selling author Tomáš Sedláček will provide an overview of all the key trends that will determine the future growth of European economies.

Speaker:

Tomas Sedlacek, Economist, ČSOB

09:35 - 10:00 Presentation Is proptech the new normal? – It's time to embrace new technologies

James is a prominent global PropTech influencer and in his presentation, he will show how technology is completely transforming the property business. He founded Unissu, a global platform which lists over 6000 PropTech businesses from around the world, along with co-founder Eddie Holmes.

Speaker:

James Dearsley, Consultant and Board Advisor, Unissu

10:00 - 10:45 Panel Senior CEE investment roundtable

2018 was another record year for the CEE investment market with over €13 billion of assets transacted and although some markets have reached the peak of the current cycle, projections are optimistic for 2019 as well. A panel of prominent investors and advisors will discuss the topic in detail

Chair: **Mike Atwell**, Head of Capital Markets Czech Republic and Lead Director CEE, JLL

Panellists:

Erwin Hanslik, Partner and CEE Head of Real Estate, Taylor Wessing Czech Republic

Tomáš Jandík CFA MRICS, CEO, REICO

Gijs Klomp MRICS, Business Development Manager, WDP

Tomas Picha, Senior Director of Transactions in CEE, Invesco Real Estate

Pavel Streblov MRICS, Business Director, Penta Real Estate

Andy Thompson, Head of Investment Czech Republic & Slovakia, Colliers International

10:45 - 11:15 Panel Financing roundtable – The era of free money is over

Top bankers and CFOs of the CEE region will discuss the current financing landscape on regional property markets. They will also reveal which are the most and least desired asset classes and locations when it comes to securing financing.

Chair: **Péter Számely MRICS**, Head of Real Estate Finance CEE, HYPO NOE Landesbank

Panellists:

Martin Erbe, Head of International Real Estate Finance Continental Europe, Helaba

Michael Heller CFA, Real Estate Investment Research, Raiffeisen Bank International AG

Gábor Vörös, Managing Director, Head of CEE Real Estate Financing, UniCredit

Hannes Wimmer, Managing Director, Loan Capital Markets, Erste Group Bank AG

11:15-11:45 Coffee break

SECTION 2: Focusing on the user

11:45 - 12:15 **Panel** Creating future-proof buildings – Smart ways of design and development

The way buildings are being designed, constructed and managed is heavily affected by technology. This expert panel will discuss how the use of innovative tools can help create and maintain more efficient, sustainable and user-friendly buildings.

Chair: **Jaroslav Kaizr MRICS**, Expert Director, MBARE programme, VŠE

Panellists:

Alex Bak, Co-Founder, Lightfi

Tomas Ctibor, Founder, 4ct

Bernard Storch, Partner, PLP Architecture

Žofia Voda MRICS, Project Manager, Skanska Property Czech Republic

Stefan de Goeij MRICS, Chairman, RICS in the Czech Republic

12:15 - 12:30 **Presentation** Prague flex space in a European context

Speaker:

Kevin Turpin, Regional Director of Capital Markets for Central and Eastern Europe, Colliers International

12:30 - 13:00 **Panel** All about user experience - What makes tenants happy?

The concept of the ideal office space has changed tremendously in recent years. New ways of working and new technologies are giving landlords a run for their money. Our experts will talk about what makes a workplace attractive in 2019 and what it will take to secure new leases and keep existing tenants happy in the years to come.

Chair: **Kevin Turpin**, Regional Director of Capital Markets for Central and Eastern Europe, Colliers International

Panellists:

Tomáš B. Andrejsek, Business Development Manager, UCEEB

Karel Pelán, Country Manager CZ & SK, IWG plc

Michal Ptacek, Founder, Officelovin

Martin Vaško, Senior Consultant | Advisory Services, EY

13:00-14:00 Lunch

SECTION 3: New technologies and new skills

14:00 - 14:20 **Presentation** Cost optimal level of indoor climate and hygienic building services

Speaker:

Jan Babiak, Project Manager Project Engineering, Uponor

14:20 - 15:00 **Panel** Why real estate developers cannot ignore hotels

Tourism is booming in Central and Eastern Europe, new developments are popping up all over the region, while hotel has become a popular asset class among investors. The experts of this panel will give an overview of the latest trends on the hotel market, both globally and locally.

Chair: **Marius Gomola MRICS**, Managing Director, Horwath HTL Hungary, Founder, HOTCO

Panellists:

Nadine Gilles, Member of the Board of Directors, Julius Meinl Living PLC

15:00 - 15:30 **Panel** Is e-commerce really a game changer? - New trends in retail

The global retail landscape is shifting rapidly. Changing consumer habits are making not only retailers but developers and owners of retail property rethink their strategies. This panel will look at how retailers can react to disruptors by improving user experience.

Chair: **Jan Kotrbáček**, Head of Retail Agency CEE, Cushman & Wakefield

Panellists:

Duarte Cabral, Deputy Managing Director EMEA, Sonae Sierra

Leon Goldwater, CEO, We Are Pop Up

David Nekovář, Expansion Director, TETA drogerie

Zdenek Skala, Director Client Service Retail & FMCG, GfK

15:30 - 16:00 **Panel** Can robots replace agents? - The future of valuation and the advisory business

The automation and digitisation of valuation (and the entire investment process) can pose a threat to valuers and agents. This expert panel will show how real estate professionals can tackle innovation in this field.

Chair: **Clare Sheils MRICS**, Managing Director, CBRE Czech Republic

Panellists:

Marcel Kolesar MRICS, Transaction Manager, RSJ Investments

Pavel Krchňák MRICS, Supervisor - Senior Valuer, Oberbank

Tomáš Podškubka, Senior Manager, Valuation & Advisory Services, TPA Group

Ryan Wray, Managing Director and Principal, Avison Young, Czech Republic

16:00 - 16:30 **Presentation** PropTech pitches

A number of Czech-based proptechs will have 6 minutes each to show how their product can take your business to the next level.

Speaker:

Ondřej Dufek, CMO, Flatio

Klára Flisníková, CEO, RentRocket

Július Kaliský, Director of Sales, PonukaByvania.sk

Please note that the program is subject to change. Always check the latest online agenda here:

https://www.property-forum.eu/forums/conference-property/prague-property-forum-2019/817/agenda