

Prague Property Forum 2018 program

08:30-09:00: Registration and buffet breakfast

SECTION I: CEE as an investment destination

- 09:00 - 09:20** **Welcome and keynote speech**
Tina Paillet is the Global Head of Projects and Technology at Generali Real Estate and she is also currently Chair of the RICS Europe Board. Her opening speech will summarise the key issues concerning the future of the real estate business.
Speaker:
Tina Paillet FRICS, Co-Founder, Circotrade / Senior Vice President, RICS
- 09:20 - 09:40** **Economic outlook for CEE**
A macroeconomic overview of the Central European region and the Czech Republic. This outlook will present an overview of global and local risks that might impact the real estate business.
Speaker:
Mark Robinson, CEE Research Specialist, Colliers International
- 09:40 - 10:00** **Corporate centralisation and digitalisation in Europe - Will Central and Eastern Europe benefit from current trends?**
The way companies operate is changing rapidly. Employers are digitising a number of processes which renders certain skills obsolete and creates strong demand for a new set of skills. At the same time, companies are trying to reduce costs and increase efficiency by relocating certain business lines. This presentation will show how these trends will impact the region.
Speaker:
Tamás Polster MRICS, Partner and Co-Founder, Urbanite Advisors
- 10:00 - 10:45** **Senior investor, developer and banker roundtable**
2017 was a remarkable year for the CEE property market and market players expect strong results for 2018 as well. This panel brings together major players from the CEE real estate business to discuss the current investment, development and financing landscape.
Moderator: **Miroslav Barnáš MRICS**, Supervisory Board Member, Transactions, ARETE
Conversation participants:
Paul Betts, Managing Director, M7 Real Estate
Monika Kajanková, Associate, Real Estate, Wilsons
Robert Neale FRICS, CEO, Portland Trust
Pavel Streblov MRICS, Business Director CRE, Penta Real Estate
Jean-Bernard Wurm, Co-Founder & Managing Director, Secure Legal Title, London
- 10:45 - 11:15** **Coffee Break**

SECTION II: Alternative investment opportunities

- 11:15 - 11:35** **Innovation in real estate – Top proptech trends influencing the industry**
James Dearsley is a global speaker on the topic of proptech and is one of the most influential people in the business. His presentation will show how technology is completely transforming the property business.
Speaker:
James Dearsley, Co-Founder, Unissu
- 11:35 - 11:45** **New European trend coming - Student housing asset class**
Student housing has become an established investment product in Western Europe and there are increasing signs of such developments in the region. CEE is the number one choice of more and more international students, so the opportunity is present.
Speaker:
Stefan Kolibar, Head of Marketing, Bonard
- 11:45 - 12:15** **Student housing panel**
The regional pioneers of the business and other experts will come together to share their ideas and experience. Investors and developers active on the CEE student housing market will discuss the latest trends and reveal the region's next hotspots.
Moderator: **Stefan Kolibar**, Head of Marketing, Bonard
Conversation participants:
Rolf Engel, Chairman, International Campus Group
Harald Hübl, Investment Director, value one holding AG
Stan Kubacek, Senior Managing Director, Heimstaden
Zdenka Noack, Co-Owner, Zeitraum Student Housing
- 12:15 - 12:45** **Retail and logistics panel**
Changing consumer habits are making not only retailers but developers and owners of logistics and retail property rethink their strategies. Businesses need to react to the growing popularity of online shopping fast as costumers want more and they want it now.
Moderator: **Otis Spencer MRICS**, Chief Investment Officer, P3 Logistic Parks
Conversation participants:
Erwin Hanslik MRICS, Partner and CEE Head of Real Estate, Taylor Wessing
Jan Kotrbá?ek, Head of Retail Agency CEE, Cushman & Wakefield
David Labardin, CEO, Linkcity Czech Republic
David Neková?, Expansion Director, TETA drogerie
Tomáš Soukup, Head of Retail Agency, JLL
- 12:45 - 13:45** **Lunch break**

SECTION III: The future of real estate

13:45 - 14:00 Key trends in workplace solutions

Speaker:

Lara Paemen, Director, IFMA EMEA

14:00 - 14:40 Innovation vs. buildings: the future of the workplace

The concept of the ideal office space has changed tremendously in recent years. This panel of developers, designers, property managers and proptech companies will discuss what makes an office attractive in 2018 and what will it take to secure new leases and keep existing tenants happy in the years to come.

Moderator: **Lara Paemen**, Director, IFMA EMEA

Conversation participants:

Tomáš B. Andrejsek, Business Development Manager, UCEEB

Lukas Balik, CEO, Spaceflow

John Newton MRICS, Managing Director, Tétris

Max Verteletskyi, CEO, Spaceti

Jana Viková MRICS, Director, Head of Workplace Advisory, Colliers

Jan Šulc, Project Director, Skanska Property Czech Republic

14:40 - 15:20 Innovation vs. people: the future of valuation and the advisory business

The automation and digitalisation of valuation (and the entire investment process) can pose a threat to valuers and agents. This expert panel will debate whether this is something that real estate professionals already need to deal with.

Moderator: **James Dearsley**, Co-Founder, Unissu

Conversation participants:

David Dušek PhD., Head of Real Estate Valuation Department, UniCredit Bank Czech Republic and Slovakia, a.s.

Marcel Kolesar MRICS, Transaction Manager, RSJ Investments

Stewart Thomson MRICS, Country Head for Czech Republic, BNP Paribas Real Estate

Fraser Watson MRICS, Head of Valuation & Consultancy, Savills Czech & Slovak Republics

15:20 - 15:25 Closing Remarks