

Prague Property Forum 2018

08:30-09:00: Registration and buffet breakfast

SECTION I: CEE as an investment destination

09:00 - 09:20 Welcome and keynote speech

Tina Paillet is the Global Head of Projects and Technology at Generali Real Estate and she is also currently Chair of the RICS Europe Board. Her opening speech will summarise the key issues concerning the future of the real estate business.

People:

Tina Paillet FRICS, President-Elect, RICS (Royal Institution of Chartered Surveyors)

09:20 - 09:40 Economic outlook for CEE

A macroeconomic overview of the Central European region and the Czech Republic. This outlook will present an overview of global and local risks that might impact the real estate business.

People:

Mark Robinson, CEE Research Specialist, Colliers International

09:40 - 10:00 Corporate centralisation and digitalisation in Europe - Will Central and Eastern Europe benefit from current trends?

The way companies operate is changing rapidly. Employers are digitising a number of processes which renders certain skills obsolete and creates strong demand for a new set of skills. At the same time, companies are trying to reduce costs and increase efficiency by relocating certain business lines. This presentation will show how these trends will impact the region.

People:

Tamás Polster MRICS, Head of Consulting - Cont. Europe, Middle E., Africa (London), DTZ

10:00 - 10:45 Senior investor, developer and banker roundtable

2017 was a remarkable year for the CEE property market and market players expect strong results for 2018 as well. This panel brings together major players from the CEE real estate business to discuss the current investment, development and financing landscape.

Chair: **Miroslav Barnáš**, Supervisory Board Member, Transactions, ARETE

Conversation participants:

Paul Betts, Managing Director, M7 Real Estate

Monika Kajanková, Associate, Real Estate, Wilsons

Robert Neale, Board Member, RICS in the Czech Republic

Pavel Streblov MRICS, Business Director, Penta Real Estate

Jean-Bernard Wurm, Co-Founder & Managing Director, Secure Legal Title, London

10:45 - 11:15 Coffee Break

SECTION II: Alternative investment opportunities

11:15 - 11:35 Innovation in real estate – Top proptech trends influencing the industry

James Dearsley is a global speaker on the topic of proptech and is one of the most influential people in the business. His presentation will show how technology is completely transforming the property business.

People:

James Dearsley, Consultant and Board Advisor, Unissu

11:35 - 11:45 New European trend coming - Student housing asset class

Student housing has become an established investment product in Western Europe and there are increasing signs of such developments in the region. CEE is the number one choice of more and more international students, so the opportunity is present.

People:

Stefan Kolibar, Chief Partnerships Officer, BONARD

11:45 - 12:15 Student housing panel

The regional pioneers of the business and other experts will come together to share their ideas and experience. Investors and developers active on the CEE student housing market will discuss the latest trends and reveal the region's next hotspots.

Chair: **Stefan Kolibar**, Chief Partnerships Officer, BONARD

Conversation participants:

Rolf Engel, Chairman, International Campus Group

Harald Hübl, Founder, greenturtle

Stanislav Kubáňek, Managing Director | Head of Investment, Eastern Europe, Heimstaden

Zdenka Noack, Co-Owner, Zeitraum Student Housing

12:15 - 12:45 Retail and logistics panel

Changing consumer habits are making not only retailers but developers and owners of logistics and retail property rethink their strategies. Businesses need to react to the growing popularity of online shopping fast as costumers want more and they want it now.

Chair: **Otis Spencer MRICS**, Chief Investment Officer, P3 Logistic Parks

Conversation participants:

Erwin Hanslik, Partner and CEE Head of Real Estate, Taylor Wessing Czech Republic

Jan Kotrbá?ek, Head of Retail Agency CEE, Cushman & Wakefield

David Labardin, CEO, Linkcity Czech Republic

David Neková?, Expansion Director, TETA drogerie

Tomáš Soukup, Head of Retail Agency, JLL

12:45 - 13:45 Lunch break

SECTION III: The future of real estate

13:45 - 14:00 Key trends in workplace solutions

People:

Lara Paemen, Managing Director, IFMA EMEA

14:00 - 14:40 Innovation vs. buildings: the future of the workplace

The concept of the ideal office space has changed tremendously in recent years. This panel of developers, designers, property managers and proptech companies will discuss what makes an office attractive in 2018 and what will it take to secure new leases and keep existing tenants happy in the years to come.

Chair: **Lara Paemen**, Managing Director, IFMA EMEA

Conversation participants:

Tomáš B. Andrejsek, Business Development Manager, UCEEB

Lukas Balik, CEO, Spaceflow

John Newton MRICS, Managing Director, Tétris

Max Verteletskyi, CEO, Spaceti

Jana Viková MRICS, Director, Head of Workplace Advisory and Office Agency, Colliers

14:40 - 15:20 Innovation vs. people: the future of valuation and the advisory business

The automation and digitalisation of valuation (and the entire investment process) can pose a threat to valuers and agents. This expert panel will debate whether this is something that real estate professionals already need to deal with.

Chair: **James Dearsley**, Consultant and Board Advisor, Unissu

Conversation participants:

David Dušek PhD., Head of Real Estate Valuation Department, UniCredit Bank Czech Republic and Slovakia, a.s.

Marcel Kolesar MRICS, Transaction Manager, RSJ Investments

Stewart Thomson MRICS, Country Head, Hines Czech Republic

Fraser Watson, Head of Valuation & Consultancy, Savills Czech & Slovak Republics

15:20 - 15:25 Closing Remarks