

# Portfolio - RICS Valuation and Investment 2018 program

## 8:00-9:00 Registration and buffet breakfast

### SECTION I: New trends in property valuation

- 09:00 - 09:05**    **Welcome speech**  
Speaker:  
**Noah Steinberg FRICS**, Chairman & CEO, WING
- 09:05 - 09:20**    **The Central Bank of Hungary's new recommendations for valuers**  
Speaker:  
**Péter Pálfi MRICS**, Real Estate Expert, Magyar Nemzeti Bank
- 09:20 - 09:50**    **The future of valuations**  
Speaker:  
**Sander Scheurwater**, Director Corporate Affairs, Europe, RICS
- 09:50 - 10:30**    **Valuation roundtable – New challenges in property valuation**  
Moderator: **Nóra Sarlós MRICS**, CEO, MFB-Ingatlanfejlesztő Zrt.  
Conversation participants:  
**Ágoston Jakab**, CEO, Partner, Grant Thornton Valuation Hungary  
**István Hartmann**, Team Leader, Property Valuation, Erste Mortgage Bank Ltd.  
**Adrián Limp MRICS**, Partner, Head of Valuation & Advisory – Hungary, Cushman & Wakefield  
**Péter Pálfi MRICS**, Real Estate Expert, Magyar Nemzeti Bank  
**MRICS György Rábai MRICS**, Partner, Managing Director, BDO Magyarország Hotel és Ingatlan Szolgáltató Kft.  
**Zoltán Scharek MRICS**, Deputy CEO, Raiffeisen Investment Fund Management  
**Sander Scheurwater**, Director Corporate Affairs, Europe, RICS
- 10:30 - 11:00**    **Property Measurement: How and why do we use IPMS in Hungary?**  
Moderator: **Borbála Telekesi-Csuhay MRICS**, értékesítési és vagyonkezelési igazgató, értékesítési igazgató – irodák  
Conversation participants:  
**Dr. János Berki**, International Office Sales And Asset Management Director, Futureal Development  
**Kata Mazsaroff**, Director, Head of Occupier Services, bérbeadási és vagyonkezelési igazgató (Magyarország és Románia)  
**Gábor Pető**, ingatlanfinanszírozási igazgató, UniCredit Bank Hungary Zrt.  
**Tamás Pál MRICS**, Head of Office Agency, Tenant Representation, ESTON International  
**Judit Veszprémi MRICS**, Senior Valuer, JLL

**11:00 - 11:30** Coffee break - Networking

## **SECTION II: New investment destinations on the radar**

**11:30 - 11:50** Investment opportunities in Montenegro

People:

**Csaba Binder**, CEO, OTP Factoring Montenegro

**Ádám MRICS**, Managing Director, Adriatic Appraisal

**11:50 - 12:30** CEE property investment roundtable – What are international investors looking for in 2018?

Moderator: **Péter Számely MRICS**, Head of Real Estate Finance CEE, HYPO NOE Landesbank für Niederösterreich und Wien AG

Conversation participants:

**Csaba Binder**, CEO, OTP Factoring Montenegro

**MRICS Michael Edwards MRICS**, Head of Capital Markets (Hungary) / Valuation & Advisory (Central Europe), Cushman & Wakefield

**Adrian Karczewicz**, Head of Divestments CEE, Skanska

**Grzegorz Ryszka**, Head of Transactions CEE, CBRE Global Investors Poland

**12:30 - 12:35** Closing remarks