Date: 25th - 26th November 2024 **Venue:** Palais Niederösterreich / Hotel Hyatt Andaz

CEE Property Forum & Awards Gala 2024 - Vienna, Austria

25th November 2024

12:00-17:00 – CEE ESG FORUM 2024

Our first-ever CEE ESG Forum 2024 is a C-suite regional conference dedicated to exploring and advancing Environmental, Social, and Governance (ESG) practices. This influential event will gather industry leaders, policymakers, and renowned experts to engage in meaningful discussions, share insights, and foster collaboration in the pursuit of sustainable and responsible business practices. You can find the agenda here.
Venue: Hotel Andaz Vienna Am Belvedere. Tickets for CEE Property Forum 2024 also include entry for CEE ESG Forum 2024.

17:00-17:45 – TRAM RIDE TO THE GALA VENUE

Are you staying at Andaz or nearby? We've arranged a ride by a historic tramcar (built in 1927) to take our guests from Andaz to Palais Niederösterreich, the venue of our Awards Gala and Networking Party. **The tram departs at 17:20.** If you'd like to take advantage of this free-of-charge transfer option, meet our team in the lobby of Andaz at the indicated times. (The journey takes 30 minutes and involves 10 minutes of walking.)

17:45-22:00 – CEE PROPERTY AWARDS GALA 2024 & WARM-UP PARTY

Venue: Palais Niederösterreich. Tickets for CEE Property Forum 2024 also include entry for the Awards Gala and Networking Party.

17:45 - 18:15 Presentation Registration & welcome drinks

18:15 - 18:30 **Presentation** Introduction of the first CEE TOP 100

Building on the success of country-specific TOP 50 lists, Property Forum will unveil its first-ever CEE TOP 100, a publication listing the 100 most influential people in the CEE real estate business.

18:30 - 19:30 **Presentation** Awards Ceremony

The CEE Property Awards celebrate the best projects, most impactful transactions and most inspiring personalities and companies in the CEE real estate market. The winner of each Property Forum award will be selected by an exclusive jury, comprising leading professionals from across the region.

List of jury members: Guenther Artner (Erste Group), Dominik Uhe (Kaufland), Hedwig Höfler (CA Immo), Charles Boudet (iO Partners), Richard Wilkinson (CTP), Christopher Mertlitz (WP Carey), Adrian Karczewicz (Skanska), Tanya Kosseva-Boshova (Lion's Head Investments), Angelina Nekic (Delta Real Estate), Dániel Ódor (Taylor Wessing), Tomáš Cifra (Mitiska REIM), Tim Wilkinson (Indotek Group), Victor Constantinescu (Kinstellar), Lucien Smits (MPC Properties), Agata Jurek-Zbrojska (CMS Poland), Radek Mraz (B+N), Jarosław Zagórski (Ghelamco Poland), Robert Ioniță (NEPI Rockcastle), Inga Chkhaidze-Heynen (Revetas Capital), Kamil Kowa (Savills), Dan Petrisor (One United Properties), Kristóf Bárány (Adventum), Rudolf Nemec (Cushman & Wakefield) and János Gárdai (Futureal).

The Award categories:

Concept of the Year
Lease Transaction of the Year – Office / Retail / Logistics
Investment Deal of the Year
Financing Story of the Year
Proptech of the Year
ESG Journey of the Year
Personality of the Year

19:30 - 22:00 **Presentation** Warm-up Party

Guests can enjoy an amazing food and drink offer, including several uniquely themed bars:

Oyster Bar: The most sought-after dish of previous CEE Property Forums is back. Indulge in the Mediterranean Sea's best treat, chilled to perfection.

Wine Bar: Take a tour of France in every glass! Savour 8 exquisite wines from iconic regions, bringing the heart of French vineyards to our networking soirée.

Cocktail Bar: Connect and unwind at our fabulous cocktail bar during the networking event, where expertly crafted drinks set the perfect tone for conversations and new connections.

Champagne Bar: An ageless classic that sparkles with life as it is poured. Enjoy a carefully selected compilation of Europe's best bubblies. The Campagne Bar is sponsored by:

one
UNITED PROPERTIES

26th November 2024

7:15-8:30 – MORNING NETWORKING RUN SPONSORED BY TAYLOR WESSING

A casual morning run with fellow real estate runners starting from Hotel Andaz am Belvedere. We will start from Hotel Andaz and will go through the neighbouring Schweitzergarten and the breathtaking Belvedere Park. You can either go for one lap (5km) or two laps (10 km) with the group.

TaylorWessing

08:00-08:30 – REGISTRATION WITH WELCOME COFFEE

SECTION 1: FOCUSING ON WHAT'S NEXT

08:30 - 08:45 Presentation Welcome remarks by Property Forum & RICS, introducing the host of the day

Following the welcoming words of Property Forum's CEO, Susanne Eickermann-Riepe FRICS. Chair of t
World Regional Board, will take the stage on behalf of the event's organising partner, RICS. Susanne h
PwC for nearly 20 years and headed the German Real Estate Business. She works on sustainability an
real estate industry as an independent senior executive advisor and holds several advisory and super
mandates.

Following this welcome speech, the host of the day will introduce the agenda. James Dearsley is a glob
innovation guru who looks at industry problems a little differently. His whole career has been built on
many of the industry challenges in relation to change and digital transformation and is currently writi
leadership and transformation in the real estate sector.

Speaker:

Csanád Csürös, CEO, Property Forum

James Dearsley, CEO EMEA, Verv

Susanne Eickermann-Riepe FRICS, Chair, RICS European World Regional Board

08:45 - 09:15 Presentation Real estate market in the US in light of the elections and global real estate trends

Speaker:

Katarina Kresal, Co-Chair for Andersen Global's CEE Subregion and Member of Global and European Management

Kenneth T. Rosen, Managing Director, Andersen

09:15 - 09:45 Presentation CEE real estate: 20 years of history and 20 years into the future

2004 marked a significant milestone in the history of CEE: the majority of the countries in New Europe
members of the EU – and this has accelerated the development of the property market in these coun
region from the Baltics to the Black Sea is part of the Schengen area and creates the largest economic
industrial and business services, creating immense opportunities for the property markets to thrive. I
our keynote speakers don't just aim to reflect on the history of the CEE markets though, but benchma
Europe and try to forecast the market evolution for the next 20 years – looking at local demographics
global trends currently shaping the real estate market.

Speaker:

Daniel Bienias MRICS, Managing Director CEE & Poland, CBRE

Gábor Borbély, Senior Director, Head of Research CEE, CBRE

09:45 - 10:30 **Panel** The class of 2025 – Cracking the code for the year ahead

This dynamic panel will explore the emerging trends shaping real estate investments as we approach experts will discuss key drivers such as technological innovation, sustainability, shifting demographics market demands. The conversation will focus on how investors can navigate challenges like high inter uncertainties, and regulatory changes while capitalizing on opportunities in green buildings, proptech

Chair: **Adrian Karczewicz**, Head of Divestments CEE, Skanska

Panellists:

Charles Boudet, CEO, iO Partners

Victor Constantinescu, Partner, Co-Head of Real Estate, Kinstellar

Hadley Dean, Founder, MDC²

Janusz Dzianachowski, National Managing Partner, Linklaters Warsaw

Anca Merdescu, Director, Investment & Debt Advisory, CEE | Investment Services, Colliers

Christopher Mertlitz, Managing Director, Head of European Investments, W. P. Carey

10:30-11:00 – NETWORKING COFFEE BREAK WITH SACHER CAKE CORNER SPONSORED BY KAUFLAND

SECTION 2: DIVING INTO DETAILS

11:00 - 11:45 **Panel** Money talks – A deep dive into financing strategies

In this panel, leading bankers and CFOs will examine the critical factors driving real estate financing over the next 12 months. The discussion will cover key topics such as rate cuts, persistent inflation, and tighter lending conditions while highlighting alternative financing sources like private equity, REITs, and green bonds. Panelists will also explore the role of government policies, regulatory shifts, and ESG considerations in shaping capital flows.

Chair: **Dieter Knittel**, Head of CEE, pbb Deutsche Pfandbriefbank

Panellists:

Ionut Bindea, Investment Manager, ROCA Investments

Lenka Kostrounová, Management Consultant, ČSOB

Maarten Otte, Head of Investor Relations, CTP

Marius Perșenea, Chief Operating Officer, IULIUS Company

Dennis Selinas, CEO, Globalworth

Hannes Wimmer, Managing Director, Loan Capital Markets, Erste Group Bank AG

11:45 - 12:30 **Panel** What seals the deal today? – European investment trends under the spotlight

This panel will focus on the key trends influencing real estate investment decisions across Europe. Industry experts will analyze factors such as shifting investor preferences, economic volatility, and the impact of regulatory changes across various markets. Topics will include the rising importance of sustainability, the growing appeal of certain emerging destinations, and how geopolitical tensions and energy transitions are shaping opportunities.

Chair: **Tim Wilkinson MRICS**, Head of European Acquisitions, Indotek Group

Panellists:

Katarina Horvathova, Vice President Transactions CEE, Real Estate, Macquarie Asset Management

Mihai Paduroiu, CEO Office and Commercial Division, One United Properties

Daniel Puchalski, Managing Partner and Co-Founder, Immo Lab

Jakub Stanislav, Senior Director | Head of Capital Markets CZ | Head of Hotels CEE, CBRE

Andrei Văcaru, Head of Capital Markets CEE, iO Partners

12:30 - 13:15 **Panel** Local investors' outlook – Where to expand next?

With local and cross-border investment activity booming in the CEE region, this panel will bring together the most active dealmakers to discuss where the next expansion opportunities lie. Panelists will explore which sectors and asset types are driving demand today, as well as the key factors influencing investment decisions in this rapidly evolving market. Topics will include regional market dynamics, emerging hotspots, and strategies for navigating risks and maximizing returns.

Chair: **Jakub Adam**, Partner, Head of Real Estate, Taylor Wessing Czech Republic

Panellists:

Péter Kocsis MRICS, Deputy CEO - Strategy, Risk, MIS-Data, WING

András Marton, Partner, Head of Transactions and Asset Management, Adventum International

Pavel Streblov MRICS, Business Director, Penta Real Estate

Paulius Stulgaitis, Head of Investments, Eika Asset Management

Dorota Wysokińska-Kuzdra, Senior Partner, Head of Corporate Finance & Living Services CEE, Colliers

Philipp Zschaler, Managing Partner and Head of the Real Estate Industry Group, Andersen Germany

13:15-14:15 –NETWORKING LUNCH

SECTION 3/A: CORE ASSET CLASSES IN A NEW LIGHT

Section chair: Csanád Csürös, CEO, Property Forum

14:15 - 14:30 **Presentation** Time to (re)enter the market - Which market data and economic indicators support well-founded investment decisions

Speaker:

Sukhdeep Dhillon, Head of EMEA Forecasting, Cushman & Wakefield

14:30 - 15:10 **Panel** A new age of working – How to create the best office assets?

This panel will explore how evolving working habits are reshaping the future of office spaces as an asset class. Industry leaders will discuss the changing demands for flexible, sustainable, and tech-enabled work environments, as well as the impact of these trends on office design, location preferences, and tenant expectations. Topics will include strategies for creating resilient office assets that attract long-term occupiers and maximize value in a post-pandemic world.

Chair: **Peter Malovec**, Counsel, Taylor Wessing Slovakia

Panellists:

Hubert Abt FRICS, CEO, workcloud24

Andreea Cotiga, Head of Leasing Office, CPI Romania

Michal Dorszewski, Regional Director Partnership Development CEE, IWG plc

David M Johnston MRICS, Senior Director, Head of Occupier Business Development CEE/SEE, CBRE Hungary

15:10 - 15:20 **Presentation** Revitalization as an opportunity for growth

When new construction projects become difficult, the opportunities lie in expanding, optimizing and changing existing portfolios. What ideas and market potential are there? Kaufland's Dominik Uhe presents an exciting approach to revitalizing retail real estate.

Speaker:

Dominik Uhe, Head of Investor Relationship Management, Kaufland International

15:20 - 16:00 Panel All eyes on retail – New strategies bring investors' return

This panel will focus on the performance of retail as a real estate asset, exploring how new strategies are driving renewed investor interest and returns. Experts will discuss key trends shaping the sector, including the rise of experiential retail, the integration of e-commerce with physical stores, and the growing emphasis on sustainability and community engagement. Panellists will also examine how retailers are adapting to changing consumer behaviours and how investors can capitalize on these shifts.

Chair: **Tomas Cifra**, Partner & Managing Director Central & Eastern Europe, Mitiska REIM

Panellists:

Henri Eisenkopf, Director Transactions Shopping Places, Union Investment Real Estate GmbH

Andreas Kozma, Founder & CEO, iREMS International AG

Martin Makovec, Managing Director, M&A, Central Europe, Unibail-Rodamco-Westfield

Michał Mieciński, Partner | Real Estate and Construction Department, CMS Poland

Dominik Uhe, Head of Investor Relationship Management, Kaufland International

Erik Wafler MRICS, Senior Investment Manager, Gránit Asset Management

16:00 - 16:40 Panel Nearshoring, auto industry struggles – What's ahead for logistics?

This panel will explore the forces shaping logistics demand and investment activity, with a focus on current and future drivers of demand. Experts will discuss how supply chain shifts, regional manufacturing adjustments, and rising e-commerce demand are influencing the logistics sector. The conversation will also touch on how economic pressures, such as labour shortages and energy costs, are impacting logistics operations and real estate investment strategies.

Chair: **Martin Polák**, Managing Director CEE, GARBE Industrial Real Estate

Panellists:

Ramona Eftime, Regional Lead for Tourism, Retail and Property, Europe, IFC

Alexandra Gačevičová, Commercial Director | Industrial & Logistics, BHM Group

Jaroslav Kopac, CEE Head of Valuation, iO Partners

Philipp Wick, Director, Industry & Logistics Operations, CC Real

SECTION 3/B: FOCUS ON NEW INVESTMENTS

Section chair: Alexander Morari MRICS, Founder & CEO, Pre-A Club VC.

14:15 - 15:00 Panel Investing in emerging SEE markets: Serbia, Bulgaria, Croatia, Slovenia, North Macedonia, Alba

This panel will explore the investment potential in the emerging markets of Southeast Europe. Local a international players will discuss the unique opportunities and challenges within each market, includi economic growth, urban development, and regulatory environments. The conversation will highlight k sectors attracting investment, such as residential, commercial, and logistics, as well as the impact of infrastructure improvements and EU integration.

Chair: **Verka Petkova-Shekerova**, Country Head Bulgaria, CBRE

Panellists:

Yavor Kostov, Managing Partner, Cushman & Wakefield Forton

Jovana Martinović MRICS, Deputy CEO, Merin Group

Pere Mioč, Partner, Tax Advisory, Forvis Mazars

Maja Ostanek MRICS, Director, ALFI Real Estate Fund

Nikolina Vukelić, Head of Real Estate Unit, Zagrebačka banka

Maja Šubic, Partner, Andersen Slovenia | Senica & Partners

15:00 - 15:45 Panel Residential market update: PRS, build-to-sell, investment trends, housing prices

This panel will explore the key trends shaping the residential market, with a focus on private rented s (PRS) developments, build-to-sell strategies, investment trends, and housing prices. Industry experts w discuss the factors driving demand, including demographic shifts, affordability challenges, and changi lifestyle preferences. The conversation will also address how high interest rates, inflation, and regulat policies are impacting housing prices and investment activity.

Chair: **Kinga Barchon**, Partner, Real Estate Leader, PwC Polska

Panellists:

Zuzana Kanalová, Head of Real Estate, VÚB banka

Stanislav Kubáček, Managing Director | Head of Investment, Eastern Europe, Heimstaden

Renata McCabe Kudla, Country Manager, Grupo Lar Poland

Jan-Hendrik Walloch, Managing Partner, ECE Living

Waldemar Wasiluk, CEO / Vice President, Victoria Dom

15:45 - 16:30 **Panel** Booming hotel markets – New trends for 2025-2026

This panel will dive into the key trends expected to shape hotel markets in 2025 and 2026, as the sect experiences a post-pandemic boom. Experts will discuss the growing demand for leisure and busines the rise of lifestyle and boutique hotels, and the role of sustainability and technology in enhancing gu experiences. The conversation will also cover investment opportunities in emerging markets, shifts in preferences, and how hotels are adapting to changing expectations.

Chair: **Paweł Nowakowski MRICS**, Founder & CEO, PNC

Panellists:

Andreas Deutsch, Deputy Head of Department, Asset Lead Hospitality | Real Estate Finance, Raiffeisen Bank Inter

Răzvan Gheorghiu-Testa, Partner - Co-Head of Real Estate Practice Group, Ţuca Zbârcea & Asociaţii

Roland Paar, Head of Hotel Investment, Soravia

Roman Tkaczenko, Development Director, H World International

Przemysław Wieczorek MRICS, President of the Management Board, Puro Hotel Development

SECTION 3/C: RETHINKING THE STATUS QUO

Section chair: James Dearsley, CEO EMEA, Verv

14:15 - 14:55 **Panel** Retrofitting and repurposing – How to use ageing stock to revitalise cities

This panel will delve into the innovative strategies of retrofitting and repurposing aging buildings to b new life into urban environments. Experts will discuss the benefits of transforming underutilized prop into functional spaces, such as residential, commercial, or mixed-use developments, and how these e contribute to sustainable urban growth. The conversation will highlight successful case studies, desig considerations, and the role of community engagement in revitalization projects.

Chair: **Tjidsger Wierda**, ESG Partner, Walvius Partners

Panellists:

Dávid Jakab, Managing Partner, Realiscon

Tamás Polster MRICS, Partner and Co-Founder, Urbanite Advisors

Péter Számely MRICS, Head of Real Estate Finance CEE, HYPO NOE Landesbank

14:55 - 15:40 Panel Rethinking Central Europe – Discussion with city leaders

This panel brings together influential city leaders from Central Europe to discuss innovative strategies urban development and revitalization in the region. Topics will include sustainable city planning, infrastructure improvements, and the impact of technology on urban living. The discussion will also e the challenges and opportunities presented by changing demographics, economic shifts, and environ concerns.

Chair: **Richard Stephens**, Executive Editor & Business Development Director, Property Forum & Editor, The Poland

Panellists:

Omar Al-Rawi, Member, Vienna Provincial Parliament and City Council

Nikola Barbutov, Deputy Mayor, European Policies, International Activity And Tourism, Sofia Municipality

Bartosz Guss, General Director, Polish Association of Developers (PZFD)

Gábor Soóki-Tóth MRICS, Assistant Professor (Urban Development & Planning), RICS

Dávid Vitézy, Chair of the Committee for Transport, Climate Action and Urban Development, Budapest City Assem

15:40 - 15:50 Presentation Sharing is caring - Parking as a profitable ESG asset in all real estate use

Speaker:

Ján Hrončák, Partner, ParkingAround, GOSPACE LABS

15:50 - 16:30 Panel Tech-driven real estate – Embracing the proptech evolution

This panel will explore the transformative impact of technology on the real estate sector, highlighting latest trends in proptech innovation. Tech leaders will discuss how advancements in data analytics, ar intelligence, and automation are reshaping property management, investment strategies, and custom engagement. The conversation will also address the challenges of integrating technology into traditio practices and the importance of fostering a culture of innovation within real estate organizations.

Chair: **Zoltán Kalmár**, Founder, ProptechZoom

Panellists:

Ján Hrončák, Partner, ParkingAround, GOSPACE LABS

Kateřina Kulíšková, Business Development Strategist, M2C | INNOVIS

Bogdan Nicoara, CEO & Co-Founder, Bright Spaces

Markus Schmut, Area Manager Germany and Austria, R8 Technologies

Sergii Stoliarchuk, Managing Partner Ukraine, Polish-Ukrainian Real Estate Hub

Artur Łeszczyński, Business Development Director, Skanska Residential Development Poland

16:30-17:30 – CLOSING & PROSECCO

Please note that the program is subject to change. Always check the latest online agenda here:

https://www.property-forum.eu/forums/conference-property/cee-property-forum-awards-gala-2024-vienna-austria/2001/agenda