# CEE Property Forum & Awards Gala 2024 - Vienna, Austria

# 25th November 2024

## CEE PROPERTY AWARDS GALA 2024 & WARM-UP PARTY

#### 18:00 - 18:30 Registration & welcome drinks

#### 18:30 - 19:15 Awards Gala

The CEE Property Awards celebrate the best projects, most impactful transactions and most inspiring personalities and companies in the CEE real estate market. The winner of each Property Forum award will be selected by an exclusive jury, comprising leading professionals from across the region.

#### The Award categories:

Concept of the Year

Lease Transaction of the Year – Office / Retail / Logistics

Investment Deal of the Year

Financing Story of the Year

ESG Journey of the Year

Personality of the Year

#### 19:15 - 19:30 Introduction of the first CEE TOP 100

Building on the success of country-specific TOP 50 lists, Property Forum will unveil its first-ever CEE TOP 100, a publication listing the 100 most influential people in the CEE real estate business.

#### 19:30 - 22:00 Warm-up Party

Guests can enjoy an amazing food and drink offer, including several uniquely themed bars:

Champagne Bar: An ageless classic that sparkles with life as it is poured. Enjoy a carefully selected compilation of Europe's best bubblies. Oyster Bar: The most sought-after dish of previous CEE Property Forums is back. Indulge in the Mediterranean Sea's best treat, chilled to perfection. CEE Wine Bar: A tribute to what the beautiful vineyards of our region have to offer. Enjoy a unique wine list with each CEE represented.

# 26th November 2024

# 7:15-8:30 – MORNING NETWORKING RUN SPONSORED BY TAYLOR WESSING

A casual morning run with fellow real estate runners starting from Hotel Andaz am Belvedere. We will start from Hotel Andaz and will go through the neighbouring Schweitzergarten and the breathtaking Belvedere Park. You can either go for one lap (5km) or two laps (10 km) with the group.

# 08:00-08:30 – REGISTRATION WITH WELCOME COFFEE & FRENCH PASTRY SELECTION

#### **SECTION 1: FOCUSING ON WHAT'S NEXT**

08:30 - 08:50 Welcome remarks

08:50 - 09:20 A year of elections and their consequences - Global geopolitical outlook

09:20 - 10:00 Back on the right track? - Real estate investment trends overview

People:

**Daniel Bienias MRICS**, Managing Director CEE & Poland, CBRE **Gábor Borbély**, Head of Research CEE, CBRE

#### 10:00 - 10:45 The class of 2025 - Cracking the code for the year ahead

Conversation participants:

Charles Boudet, CEO, iO Partners

Victor Constantinescu, Managing Partner, Romania & Co-Head of Real Estate,

Kinstellar

Hadley Dean, Founder, MDC<sup>2</sup>

Anca Merdescu, Director, Investment & Debt Advisory, CEE | Investment Services,

Colliers

Christopher Mertlitz, Managing Director, Head of European Investments, W. P. Carey

### 10:45-11:15 – NETWORKING COFFEE BREAK

**SECTION 2: DIVING INTO DETAILS** 

#### 11:15 - 12:00 Money talks – A deep dive into financing strategies

Conversation participants:

Dieter Knittel, Head of CEE, pbb Deutsche Pfandbriefbank

Lenka Kostrounová, Director, Real Estate Finance, CSOB

Maarten Otte, Head of Investor Relations, CTP

Marius Persenea, Chief Operating Officer, IULIUS Company

Hannes Wimmer, Managing Director, Loan Capital Markets, Erste Group Bank AG

#### 12:00 - 12:45 What seals the deal today? – European investment trends under the spotlight

Conversation participants:

Daniel Puchalski, Managing Partner and Co-Founder, immo lab.re

Clare Sheils, Managing Director, CBRE Czech Republic

Andrei V?caru, Head of Capital Markets CEE, iO Partners

#### 12:45 - 13:30 Local investors' outlook – Where to expand next?

Chair: **Jakub Adam**, Partner, Head of Real Estate, Taylor Wessing Czech Republic Conversation participants:

Pavel Streblov MRICS, Business Director CRE, Penta Real Estate

Dorota Wysoki?ska-Kuzdra, Senior Partner, Head of Corporate Finance & Living

Services CEE, Colliers

#### 13:30-14:30 –NETWORKING LUNCH

### SECTION 3/A: BUILDING ON STRONG FOUNDATIONS

- 14:30 15:15 City leaders' roundtable How to build the urban area of the future?
- 15:15 16:00 CEE's top development hotspots Building on the growth of the region's airports
- 16:00 16:45 CEO roundtable CEE construction market expectations for 2025

#### SECTION 3/B: CORE ASSET CLASSES IN A NEW LIGHT

#### 14:30 - 15:15 Nearshoring and more – What's driving logistics demand in CEE?

Conversation participants:

Jaroslav Kopac, CEE Head of Valuation, iO Partners

Martin Polák, Managing Director CEE, GARBE Industrial Real Estate

#### 15:15 - 16:00 A new age of working – How to create the best office assets?

Chair: Peter Malovec, Counsel, Taylor Wessing Slovakia

Conversation participants:

**Hubert Abt FRICS**, CEO, New Work & workcloud24 **Andreea Cotig?**, Head of Leasing Office, CPI Romania

#### 16:00 - 16:05 Revitalization as an opportunity for growth

People:

Dominik Uhe, Head of Investor Relationship Management, Kaufland International

#### 16:05 - 16:45 All eyes on retail – New strategies bring investors' return

Conversation participants:

**Tomas Cifra**, Partner & Managing Director Central & Eastern Europe, Mitiska REIM **Dominik Uhe**, Head of Investor Relationship Management, Kaufland International **Erik Wafler MRICS**, Senior Investment Manager, Gránit Asset Management

# **SECTION 3/C: FOCUS ON NEW INVESTMENTS**

#### 14:30 - 15:15 Only way to go but up? - CEE residential market update

Conversation participants:

Kinga Barcho?, Partner, Real Estate Leader, PwC Polska

Waldemar Wasiluk, VP/CFO, Victoria Dom

#### 15:15 - 16:00 Which locations will drive future growth? – CEE hotel market update

Chair: Pawe? Nowakowski MRICS, Founder & CEO, PNC

Conversation participants:

David Jenkins, Vice President Business Development Eastern Europe, Radisson Hotel

Group

Roland Paar, Head of Hotel Investment, Soravia

# 16:00 - 16:45 Investing in emerging SEE markets: Serbia, Bulgaria, Croatia, Slovenia, North

Macedonia, Albania

Conversation participants:

Yavor Kostov, Managing Partner, Cushman & Wakefield Forton

Pere Mio?, Partner, Tax Advisory, Forvis Mazars

#### SECTION 3/D: PROPERTY MARKETING WORKSHOP

14:30 - 15:30 The future of real estate marketing – How to stand out in 2025?

## 16:45-17:30 - CLOSING & PROSECCO