Date: 20th - 21st September 2022 **Venue:** Palais Niederösterreich | Hyatt Regency Vienna

CEE Property Forum 2022 - Vienna, Austria

20th September 2022

WARM-UP DAY – Venue: Palais Niederösterreich

18:00 - 18:30 Presentation Registration & welcome drinks

18:30 - 19:00 Presentation Welcome speech

Speaker:

Susanne Eickermann-Riepe FRICS, Chair, RICS European World Regional Board

19:00 - 22:00 Presentation Warm-up Party

The Warm-up Party is an exclusive networking event taking place on the evening of 20 September at the magnificent Palais Niederösterreich in the historic heart of Vienna. Join us to enjoy our food and drink offer, including several uniquely themed bars:

Gin & Tonic Bar: A long-term favourite with a fresh twist, courtesy of Avison Young. Explore new flavours as you explore how our mixologists take this refreshing drink to the next level.

Champagne Bar: An ageless classic that sparkles with life as it is poured, courtesy of Forty Management. Enjoy a carefully selected compilation of Europe's best bubblies.

Oyster Bar: The most sought-after dish of CEE Property Forum 2021 is back. Indulge in the Mediterranean Sea's best treat, chilled to perfection.

CEE Wine Bar: A tribute to what the beautiful vineyards of our region have to offer. Our friends and partners across CEE have helped us select one white and one red wine to represent each country.

19:00 - 22:00 – WARM-UP PARTY AT PALAIS NIEDERÖSTERREICH

The Warm-up Party is an exclusive networking event taking place on the evening of 20 September at the magnificent Palais Niederösterreich in the historic heart of Vienna. Join us to enjoy our food and drink offer, including our Gin & Tonic Bar - sponsored by Avison Young, Champagne Bar - sponsored by Forty Management, CEE Wine Bar and Oyster Bar.

21st September 2022

CONFERENCE DAY – Venue: Andaz Vienna Am Belvedere

7:15-8:30 – MORNING NETWORKING RUN SPONSORED BY TAYLOR WESSING

A fun morning networking run with fellow real estate runners starting from the lobby of Hotel Andaz at 7:15. Runners will have two options. You can either go for a shorter run (5 km) through the neighbouring Schweitzergarten and the breathtaking Belvedere Park - led by Viennese runner and personal trainer Verena Ullmann. Or you can go more hardcore and take the longer city tour (8 km) to the city centre and back. The longer city run will be led by longtime marathon runner Erwin Hanslik, CEE Head of Real Estate at Taylor Wessing.

08:30-09:00 – REGISTRATION WITH WELCOME COFFEE & FRENCH PASTRY SELECTION

09:00-10:40 – SECTION 1: FOCUS ON THE FUTURE (MAIN ROOM)

09:00 - 09:15 Presentation Welcome remarks by Property Forum

Following the welcoming words of Property Forum's CEO, the two co-hosts of the day will introduce the agenda.

James Dearsley is a global proptech and innovation guru who's also the co-founder of Unissu, the leading proptech hub worldwide and the long-term strategic partner of Property Forum.

Paul Toyne leads the global architecture and design practice of architectural firm Grimshaw on sustainability with a diverse background as an environmental campaigner, conservationist and built environment specialist.

Speaker:

Csanád Csürös, CEO, Property Forum

James Dearsley, Consultant and Board Advisor, Unissu

Paul Toyne, Practice Leader Sustainability, Grimshaw

09:15 - 09:40 Presentation Economic outlook for 2023 – What lies ahead?

Skyrocketing inflation, rising interest rates and the war in Ukraine have put the post-pandemic economic recovery of Europe into question. What can we expect in the year ahead? Which CEE countries will weather the storm better than others?

Speaker:

Marcus Cieleback, Chief Economist, Investment Strategy & Research, PATRIZIA SE

09:40 - 10:00 Presentation ESG as a responsibility – Perspectives of a retail operator

Groceries have proven to be a stable footfall anchor during the pandemic. ESG is now the dominant challenge in retail real estate too. Discover the supermarket's perspective on this important task.

Speaker:

Angelus Bernreuther, Head of Investor Relationship Management, Kaufland

10:00 - 10:40 Panel Making in impact – A deep dive into ESG investments

Today, every discussion about future-proof investment strategies starts with these three letters. Business leaders representing different market segments will discuss what ESG means for them and how they are implanting its criteria in their decision-making process.

Chair: **Paul Toyne**, Practice Leader Sustainability, Grimshaw

Panellists:

Angelus Bernreuther, Head of Investor Relationship Management, Kaufland

Susanne Eickermann-Riepe FRICS, Chair, RICS European World Regional Board

Erwin Hanslik, Partner and CEE Head of Real Estate, Taylor Wessing Czech Republic

Omar Sattar MRICS, Chairman, ESG Committee, CPI Property Group

Susanne Steinböck, Group Head of Sustainability and Corporate Communications, CA Immo

Adam Targowski, Group Head of ESG, CTP

10:40-11:10 – COFFEE BREAK WITH SACHER CAKE CORNER SPONSORED BY KAUFLAND

11:10-13:10 – SECTION 2: MONEY TALKS (MAIN ROOM)

11:10 - 11:50 **Panel** Lenders vs borrowers – Financing strategies for an uncertain world

2022 is once again a year full of uncertainties. Leading bankers and CFOs will discuss how their financing strategies are adapting to the new normal.

Chair: **Csanád Csürös**, CEO, Property Forum

Panellists:

Ariel Ferstman, Chief Financial Officer, GTC

Dieter Knittel, Head of CEE, pbb Deutsche Pfandbriefbank

Marius Perșenea, Chief Operating Officer, IULIUS Company

Hannes Wimmer, Managing Director, Loan Capital Markets, Erste Group Bank AG

11:50 - 12:30 **Panel** What will sell in 2023? – Finding a bulletproof investment strategy

Investment strategies discussed by leaders of large European and CEE players. Which are the preferred asset types and which assets are no-gos at the moment? How is ESG reshaping investment decisions?

Chair: **Tom Devonshire-Griffin**, Head of Capital Markets CEE, JLL

Panellists:

Inga Chkhaidze-Heynen, Partner – Head of Investments, Revetas Capital

Anna Duchnowska, Managing Director – Investment Management, Invesco Real Estate

Christopher Mertlitz, Managing Director, Head of European Investments, W. P. Carey

Martin Ofner, Head of Market Analysis, Arnold Investments

Silviu Stratulat, Managing Partner, Stratulat Albulescu

12:30 - 13:10 **Panel** Investments without borders – The most active local dealmakers of 2022

Despite all challenges, CEE's investment market remains strong with local investors playing an increasingly important role. The most active dealmakers will discuss what sells today and will drive market activity tomorrow.

Chair: **Mark Richardson**, Head of Investment, Savills Poland

Panellists:

Eric Assimakopoulos, Founding Partner, Revetas Capital

Tomasz Buras MRICS, CEO, Head of Investment, Savills Poland

RAMONA Burlacu, Board Member, ELI Parks

Victor Constantinescu, Partner, Co-Head of Real Estate, Kinstellar

Krisztián Hornok MRICS, Managing Director, International Transactions and Asset Management, Indotek Group

13:10-14:10 – NETWORKING LUNCH

A mixture of seasonal dishes and urban Viennese cuisine offers a unique culinary experience and presents an interaction of old and new, tradition and modernity.

14:10-16:30 – SECTION 3/A: INVESTORS' FAVOURITES (MAIN ROOM)

14:10 - 14:50 **Panel** Still going strong – What's driving logistics developments?

The clear winner of the pandemic is logistics. The demand for logistics space is fueled by skyrocketing commerce and nearshoring. Is this a gold rush? Top developers will discuss the bright future of this sector.

Chair: **Miroslav Barnáš**, Supervisory Board Member, Transactions, ARETE

Panellists:

Monika Duda-Tulejko, Managing Director Poland, DHL Supply Chain

Mathieu Giguere, Managing Director, European Cross Border Team, Key Accounts & New Markets, Panattoni CZ &

Sławomir Jędrzejewski, Head of Industrial Investment, JLL

Sorin Preda, Founder & CEO, Global Vision

Peter Wojtusiak, Senior Advisor, Revetas Capital

14:50 - 15:30 **Panel** Build to rent or build to sell? – Residential market update

Residential markets in CEE are booming. Demand for high-quality apartments is rising and institution capital is becoming more active in the region. Leading investors and developers will discuss growth opportunities in the sector.

Chair: **Zuzana Chudoba**, Founder, BTR Consulting

Panellists:

Lucian Azoitei, CEO, Forty Management

Bogdan Doicescu MRICS, CEO, Bog'Art Holding Management

Rudolf Riedl MRICS, Managing Director, SÜBA Hungary

Pawel Sztejter MRICS, Head of Residential, JLL Poland

Dorota Wysokińska-Kuzdra, Senior Partner, Head of Corporate Finance & Living Services CEE, Colliers

15:30 - 15:50 **Presentation** Student housing market update - Yields, rents, returns and opportunities

Market intelligence and advisory firm BONARD will provide an overview of the key trends driving student housing market activity in Europe and the CEE region.

Speaker:

Alexandreas Kourris, Business Development Manager, BONARD

15:50 - 16:30 **Panel** Investing in new forms of hospitality – Hotel, student housing, co-living

Besides residential, investors are actively pursuing other attractive living investment opportunities. Th panel will look at the growth prospects of student housing, co-living and hospitality.

Chair: **Stefan Kolibar**, Chief Partnerships Officer, BONARD

Panellists:

Bálint Botos, Managing Partner, Forestay Group

Harald Hübl, Founder, greenturtle

Péter Számely MRICS, Head of Real Estate Finance CEE, HYPO NOE Landesbank

Dániel Ódor MRICS, Partner, Taylor Wessing Hungary

14:10-16:10 – SECTION 3/B: HOT TOPICS (RED ROOM)

14:10 - 14:30 **Presentation** Afternoon keynote: What does the metaverse mean for the real estate world?

A deep dive into how the metaverse real estate market became a billion-dollar industry in 2021 and predictions for what comes next. Plus what you need to know about the tokenisation of real-world real estate.

Speaker:

Caroline Hughes, Co-Founder & CEO, Lifetise

14:30 - 14:50 **Presentation** Data quality – The secret ingredient in real estate investing

Securing accurate, meaningful and timely data for real estate investment deals remains a challenge even today in the age of PropTech, Big Data and the Cloud. A few hands-on tips and observations from an industry veteran.

Speaker:

Andreas Kozma, Founder & CEO, iREMS International AG

14:50 - 15:30 **Panel** Future-proof asset & facility management – Focus on data and technology

Asset management in the digital age has its own challenges. Finding the right data, harmonising it across different markets and making the most out of it requires more than an Excel sheet.

Chair: **Seweryna Afanasjew**, Board Member, RICS Europe World Regional Board

Panellists:

Zbigniew Deptuła, Partner, Global Compliance & Reporting, EY

Libor Holík, CEO Czech Republic and Slovakia, B+N Czech Republic Facility Services

Dávid Jakab, Managing Partner, Realiscon

Andreas Kozma, Founder & CEO, iREMS International AG

15:30 - 16:10 **Panel** What's next for offices? – Focus on hybrid workplace strategies

What does the future hold for offices? This is a question everybody has an answer to. A diverse group of experts will discuss the key drivers of workplace strategies for the future with a focus on flexibility and technology.

Chair: **Jelena Drazic**, Senior Manager Global Workplace Experience, Native Instruments

Panellists:

Hubert Abt FRICS, CEO, workcloud24

Giles Bateman MRICS, Head of Real Estate Europe – Network Development, IWG plc

Jake Lodge, Principal, Managing Director – Hungary, Avison Young

Tibor Tatár MRICS, CEO, Calyx Investment

Sylwia Toczyska, Associate Partner, Deloitte

14:10-16:10 – SECTION 3/C: NEW HORIZONS (BLUE ROOM)

14:10 - 14:50 **Panel** Untapped potential - SEE property investment update

So far, 2022 has not been the most active year in SEE in terms of transactions but we're constantly seeing new players enter the countries of the region. Experts from Slovenia, Croatia, Serbia and Bulgaria will share an update on what's driving investment and development activity in their home markets.

Chair: **Maja Ostanek MRICS**, Director, ALFI Real Estate Fund

Panellists:

Mirta Ceranac Poljak, Managing Director, Croatia, M7 Real Estate

Yavor Kostov, Managing Partner, Cushman & Wakefield Forton

Stevan Lojović, Group Development Director, Bluehouse Capital

Róbert Mitterpach, CFO, Corwin

14:50 - 15:30 **Panel** New focus - CEE investors look to invest in Southern Europe

In recent years, CEE-based investors have started investing outside of the region with many of them targeting Southern European countries. Experts representing Spain, Italy and Greece will share why they think their market is attracting such interest.

Chair: **Tim Wilkinson MRICS**, Head of European Acquisitions, Indotek Group

Panellists:

Ioannis Ganos, CEO, Alpha Real Estate Services SA

Mauricio Mesa Gomez, Chairman of the Board for Spain and Romania, Cordia Group

Faustino Musicco, Head of Logistics, Last Mile & Data Centers, Colliers Italy

15:30 - 16:10 Panel Rebuilding Ukraine: Responding to urgent challenges and exploring new opportunities for international cooperation during wartime

It has been almost six months since the brutal war on the territory of Ukraine was launched by Russia. The world is witnessing the unprecedented resistance of the Ukrainian government, army and civil society. While there are already a lot of long-term plans for rebuilding the country and revitalizing its cities, we all need to keep focused on the current situation and the urgent challenges to overcome. Ukrainian businesses are living their hardest times, but they still keep working and finding fast solutions and immediate strategies that should be done right here right now to keep a foundation for the post-war holistic rebuilding.

Chair: **Anna Nestulia**, Principal, Invest in Projects

Panellists:

Vitalii Boiko, CEO & Founder, NAI Ukraine / Urban Experts

Wolfgang Gomernik, CEO, DELTA Group & DELTA Ukraine

Igor Raikov, Founder & CEO, Spilnota

Iryna Shcolnik, Co-Founder & CEO, Forum Group

Roman Yemets, CEO, Smart Urban Solutions

16:10-17:00 – CLOSING & PROSECCO

Please note that the program is subject to change. Always check the latest online agenda here:

https://www.property-forum.eu/forums/conference-property/cee-property-forum-2022-vienna-austria/1314/agenda