Date: 20th - 21st September 2021 **Venue:** Hyatt Regency Vienna

CEE Property Forum 2021 - Vienna, Austria

20th September 2021

WARM-UP DAY - Venue: Erste Campus

The first day of the conference with high-profile keynote speakers and big picture presentations about the future of work, climate change's impact on the property industry and the post-COVID investment landscape. The presentations are followed by our traditional warm-up networking party with a unique selection of drinks and meals – and with the best views in Vienna.

17:50 - 18:00 Presentation Opening speech

Speaker:

Csanád Csürös, CEO, Property Forum

Patrick Zehetmayr, Head of Group Commercial Real Estate, Erste Group

18:00 - 18:20 Presentation The new normal of working in cities – How will employers adjust their footprint and locations?

Speaker:

Tamás Polster MRICS, Head of Consulting - Cont. Europe, Middle E., Africa (London), DTZ

18:20 - 18:40 Presentation A global perspective of climate change and energy outlook: Implications for property

Speaker:

Paul Toyne, Practice Leader Sustainability, Grimshaw

18:40 - 19:00 Presentation European property investment update – Which markets will attract dealmakers?

Speaker:

Andreas Trumpp FRICS, Head of Research & Strategy Europe, Savills Investment Management

19:00-22:00 – WARM-UP ROOFTOP PARTY AT ERSTE CAMPUS

The Warm-up Party is an exclusive networking event taking place on the evening of the 20th of September on the rooftop of Erste Campus. Join us to enjoy our unique food and drink offer, including our Oyster Bar, Campari Bar, selection of Austrian wines and Champagne Bar.

21st September 2021

CONFERENCE DAY - Venue: Andaz Vienna Am Belvedere

7:15-8:30 – MORNING NETWORKING RUN SPONSORED BY TAYLOR WESSING

A casual morning run with fellow real estate runners starting from Hotel Andaz. The run will be led by Viennese runner and personal trainer Verena Ullmann. We will start from Hotel Andaz and will go through the neighbouring Schweitzergarten and the breathtaking Belvedere Park. You can either go for one lap (5km) or two laps (10 km) with the group.

08:30-10:20 – SECTION 1: THE BIG PICTURE (LOWER BELVEDERE)

08:30 - 09:00 Presentation Registration & breakfast

Registration starts at 8:30 with welcome smoothies and a selection of French pastries.

09:00 - 09:05 **Presentation** Welcome remarks by Property Forum

Opening talk by Csanád Csürös, founder of Property Forum. The host of our morning sections will be London-based global proptech and innovation guru James Dearsley. He is also the co-founder of Unissu, the leading proptech hub worldwide and the long-term strategic partner of Property Forum.

Speaker:

Csanád Csürös, CEO, Property Forum

James Dearsley, Consultant and Board Advisor, Unissu

09:05 - 09:15 **Presentation** Welcome speech by RICS

A few welcoming words on behalf of RICS, our long-term event partner.
Sewerina Afanasjew is the chair of RICS advisory Board in Poland and also a member of RICS World Europe Board.

Speaker:

Seweryna Afanasjew, Board Member, RICS Europe World Regional Board

09:15 - 09:40 **Presentation** Economic outlook for 2022 – Are we out of the woods?

What to expect in the European and CEE economies after such a crazy period? High inflation, increasing interest rates and post-covid growth are key topics. Juraj Kotian is an economist and Head of Macro and Fixed Income Research for CEE at Erste Group Bank and also a Member of the Council for Budget Responsibility in Slovakia.

Speaker:

Juraj Kotian, Head of CEE Macro / Fixed Income Research, Erste Group Bank AG

09:40 - 10:20 **Panel** Money talks – Financing strategies for the new normal

Is high inflation a risk for the real estate industry? How are sustainability implications affecting financing and investment decisions? Do banks see alternative financing as a threat or more as an addition?

Chair: **Tim Wilkinson MRICS**, European Commercial Director, Indotek Group

Panellists:

Ariel Ferstman, Chief Financial Officer, GTC

Dieter Knittel, Head of CEE, pbb Deutsche Pfandbriefbank

Marius Perșenea, Chief Operating Officer, IULIUS Company

Gábor Vörös, Managing Director, Head of CEE Real Estate Financing, UniCredit

Hannes Wimmer, Managing Director, Loan Capital Markets, Erste Group Bank AG

10:20-10:50 – COFFEE BREAK WITH SACHER CAKE CORNER SPONSORED BY KAUFLAND

10:50-12:50 – SECTION 2: PROPERTY INVESTMENTS RELOADED (LOWER BELVEDERE)

10:50 - 11:30 Panel The biggest winners of the crisis – Logistics developments in CEE

The clear winner of the pandemic is logistics. The demand for logistics space is fueled by skyrocketing e-commerce and nearshoring. Is this a gold rush? Developers, logistics companies and e-commerce players will discuss the bright future of this sector.

Chair: **Harry Bannatyne**, Partner, Head of Industrial Agency CEE, Colliers

Panellists:

Monika Duda-Tulejko, Managing Director Poland, DHL Supply Chain

Ana Dumitrache, Managing Director, CTP Romania

Raluca Radu, Founder, MTH Digital

Mario Sander, Managing Director, Head of Germany & Austria, Trammell Crow Company

Peter Wojtusiak, Senior Advisor, Revetas Capital

11:30 - 12:10 **Panel** Buy or sell? – Post-COVID-19 investment and asset management strategies

Investment strategies in a post-covid world discussed by leaders of large European and CEE players. Which are the preferred asset types and which assets are the black sheeps at the moment? How is sustainability reshaping the investment and asset management decisions?

Chair: **Kevin Turpin**, Regional Director of Capital Markets for Central and Eastern Europe, Colliers International

Panellists:

Markus Arnold, CEO & Owner, Arnold Investments

Inga Chkhaidze-Heynen, Partner – Head of Investments, Revetas Capital

Anna Duchnowska, Managing Director – Investment Management, Invesco Real Estate

Bruno Ettenauer, CEO, S Immo

Adrian Karczewicz, Head of Divestments CEE, Skanska

Alexandru Mihai, Managing Partner, Nordis Group

12:10 - 12:50 **Panel** Local & cross-CEE investment update – Dealmakers of a maturing market

CEE capital plays an increasingly important role in our markets with more and more cross-border activity. Czech investors have been active for a while but Hungarian players are also catching up with recent company acquisitions, portfolio deals and single-asset acquisitions. Shall we expect Polish and Romanian companies to follow suit?

Chair: **Stuart Jordan**, CEO, Savills Central & Eastern Europe

Panellists:

Victor Constantinescu, Partner, Co-Head of Real Estate, Kinstellar

Dániel Jellinek, Partner, CEO, Indotek Group

Gergely Koós-Hutás, Partner, Adventum Fund Management

Noah Steinberg FRICS, Chairman & CEO, WING

Pavel Streblov MRICS, Business Director, Penta Real Estate

12:50-13:50 – NETWORKING LUNCH

13:50-15:30 – SECTION 3A: HOT TOPICS (LOWER BELVEDERE)

13:50 - 14:10 **Presentation** Final warning? - The lessons of the UN's climate report for the property industry

Climate change is widespread, rapid and intensifying. Our guest speaker is one of the authors of the UN's recently published climate change report. Diana Ürge-Vorsatz serves as Vice Chair of Working Group III of the Intergovernmental Panel on Climate Change (IPCC). She is also a Professor at the Department of Environmental Sciences and Policy at the Central European University (CEU). She holds a PhD from the University of California (Los Angeles and Berkeley).

Speaker:

Diána Ürge-Vorsatz, Vice-Chair, Working Group III, IPCC (Intergovernmental Panel on Climate Change)

14:10 - 14:50 **Panel** Green is the new black – ESG strategies under the spotlight

The UN's recent IPCC report just confirmed what we knew already: we need to change the way our economies work and we need to change it quickly. What needs to be done differently in the real estate industry? Bankers, developers and asset managers will talk about their ESG strategies.

Chair: **Hajo Engelke**, Managing Director, Westbridge Advisory International

Panellists:

Martin Erbe, Head of International Real Estate Finance Continental Europe, Helaba

Kiril Klaturov, Chief Operating Officer, Revetas Capital

Jan-Evert Post, Head of Funding and Investor Relations, CTP

Tamás Pásztor, Head of Legal and Operation, CPI Hungary

Rudolf Riedl MRICS, Managing Director, SÜBA Hungary

14:50 - 15:30 **Panel** Flex is the keyword – Workplace strategies post-COVID-19

The future of office space: collaboration space, event center or conventional workplace? Office locations within cities: city centers remain the winners? Do our experts expect secondary cities to gain importance in a post-covid world? Can CEE attract jobs thanks to flexible recruitment and the popularity of remote work? What are the hidden consequences of WFH from a legal and tax perspective?

Chair: **Tamás Polster MRICS**, Head of Consulting - Cont. Europe, Middle E., Africa (London), DTZ

Panellists:

Hubert Abt FRICS, CEO, workcloud24

Giles Bateman MRICS, Head of Real Estate Europe – Network Development, IWG plc

Erwin Hanslik, Partner and CEE Head of Real Estate, Taylor Wessing Czech Republic

Libor Holík, CEO Czech Republic and Slovakia, B+N Czech Republic Facility Services

Sylwia Toczyska, Associate Partner, Deloitte

13:50-15:30 – SECTION 3B: LIVING INVESTMENTS (UPPER BELVEDERE)

Residential is another winner of the pandemic besides logistics. Demand for high-quality apartments is rising and institutional capital is becoming more active in the CEE residential markets. But how about other living assets like student housing, co-living and senior housing?

13:50 - 14:00 **Presentation** Europe's next holiday destination: Romania's Black Sea Coast

Speaker:

Alexandru Mihai, Managing Partner, Nordis Group

14:00 - 14:20 **Presentation** Intelligent pricing management system - The next standard in residential real estate development

Speaker:

Sergii Stoliarchuk, Managing Partner Ukraine, Polish-Ukrainian Real Estate Hub

14:20 - 14:50 **Presentation** European living investment outlook

Speaker:

Filip Vagner, Business Development Manager, BONARD

14:50 - 15:30 **Panel** Becoming a core asset class – CEE residential & student housing update

Chair: **Martin Varga**, Head of Real Estate Business Development, BONARD

Panellists:

Jakub Adam, Partner, Head of Real Estate, Taylor Wessing Czech Republic

Bálint Botos, Managing Partner, Forestay Group

John Harcourt, Managing Director, Kajima Properties

Pepijn Morshuis, CEO, Trei Real Estate

Dorota Wysokińska-Kuzdra, Senior Partner, Head of Corporate Finance & Living Services CEE, Colliers

15:30-16:00 – COFFEE BREAK & NETWORKING

16:00-17:00 – SECTION 4A: RETAIL (LOWER BELVEDERE)

16:00 - 16:20 **Presentation** Footfall anchors post-corona – 5 propositions for the new future of retail

5 challenges and 5 propositions about post-covid retail by one of the leading hypermarket chains in Europe. The keywords are revitalization, mixed-use developments, digitalization, localization, sustainability.

Speaker:

Angelus Bernreuther, Head of Investor Relationship Management, Kaufland

16:20 - 17:00 **Panel** Evolution or revolution? – The future of retail

Stakeholders of the retail industry gather to discuss the recent experiences of the lockdown economy and the most important challenges in the new normal.

Chair: **Jolanta Wawrzyszuk**, Independent Retail Expert, former Group Head of Leasing at Atrium

Panellists:

Angelus Bernreuther, Head of Investor Relationship Management, Kaufland

Jan Kotrbáček, Head of Retail Agency CEE, Cushman & Wakefield

Ricardo Rodrigues, Business Development & Client Care Manager, Reify. by Sonae Sierra

Péter Számely MRICS, Head of Real Estate Finance CEE, HYPO NOE Landesbank

Karel Zeman MRICS, Head of Portfolio Management ESCF series, CBRE Global Investors

16:00-16:40 – SECTION 4B: EMERGING DESTINATIONS (UPPER BELVEDERE)

16:00 - 16:40 Panel SEE property investment update

Chair: **Maja Ostanek MRICS**, Director, ALFI Real Estate Fund

Panellists:

Michaela Lashova MRICS, CEO, Cushman & Wakefield Forton

Matevž Menčak, Head Of Real Estate Funds, Generali Investments Slovenia

Boško Tomašević, Managing Director SEE, CBRE

Ivan Čakarević, Managing Director, Turaquadra Premium Properties

17:00-18:00 CLOSING RECEPTION WITH PROSECCO

Please note that the program is subject to change. Always check the latest online agenda here:

https://www.property-forum.eu/forums/conference-property/cee-property-forum-2021-vienna-austria/1150/agenda