Date: 21st September 2016 **Venue:** Hotel Park Royal Palace (Vienna, Austria)

CEE Property Forum 2016 - Vienna, Austria

Registration, coffee

Section 1: What does Brexit mean for us?

09:00 - 09:20 Presentation Keynote speech: Europe after Brexit – CEE in a new world economy

Bruegel is a European think tank that specialises in economics. Established in 2005, it is independent doctrinal. Bruegel's mission is to improve the quality of economic policy with open and fact-based res analysis and debate. Bruegel's membership includes EU Member State governments, international co and institutions.

The UK government will soon begin the process to withdraw from the European Union. What will this mean for the future of the European Union and its member states? What is the process of leaving, an should the EU give to the UK? What are the interests of other countries as they negotiate a deal with t

Speaker:

Zsolt Darvas, Senior Fellow, Bruegel Institute

09:20 - 09:40 Presentation Presentation: The world of real estate in 2017 – A European outlook

Speaker:

Damian Harrington MRICS, Head of EMEA Research, Colliers International

09:40 - 10:10 Panel Senior economists' debate – Brexit, Brexit, Brexit...

Radovan Jelasity FRICS is a Serbian economist who was the Governor of the National Bank of Serbia fr
2010. He is currently occupying the position of CEO at Erste Group at Erste Bank in Budapest, Hungar
The debate will focus on the most important challenges of the European and CEE economies. Besides
senior economists will look at the growth potentials of Central European economies.

Chair: **Radován Jelasity**, Chairman, Chairman of the Board of Directors, CEO, Hungarian Banking Association, Erste

Panellists:

Peter Attard Montalto, Executive Director and Senior Emerging Markets Economist and Strategist, Nomura

Tatha Ghose, Senior EM Economist, Director, Commerzbank AG

Coffee break – Networking

RICS Photo Session - All RICS members are welcome to join

Section 2: Investment in Europe and in CEE

10:40 - 11:10 Presentation The future of the European economy and Europe as a business destination – Interdiscip

The discussion will seek answers to the most important questions regarding the future of the Europea
European real estate market and Central Europe as a business destination with the help of three brig
aim is to generate a thought-provoking discussion. Topics to be covered: smart city concept, attractin
service centers, migration from Eastern Europe to Western Europe, globalization and location choice
companies.

Chair: **Louise Brooke-Smith FRICS**, Senior Partner and UK Head of Development Strategic Planning and Head of S

Speaker:

Joseph Kelly, CEO, DealX

Tamás Polster MRICS, Head of Consulting - Cont. Europe, Middle E., Africa (London), DTZ

11:10 - 12:10 **Presentation** European real estate executive roundtable – Life after Brexit

Opening speech for the roundtable: Robert Stassen, JLL: Making sense of Brexit

Chair: **Noah Steinberg FRICS**, Chairman & CEO, WING

Speaker:

Marcus Cieleback, Chief Economist, Investment Strategy & Research, PATRIZIA SE

Martin Erbe, Head of International Real Estate Finance Continental Europe, Helaba

Dirk Lentfer, Head of REIG, Noerr LLP

Frank Nickel, CEO, CA Immo

Robert Stassen, Director Capital Markets and Research (UK & EMEA), JLL

12:10 - 13:00 **Panel** Senior CEE investment debate

Chair: **Otis Spencer MRICS**, Chief Investment Officer, P3 Logistic Parks

Panellists:

Walter Hampel, MD, Head of Real Estate Finance International Clients & CEE, Deutsche Pfandbriefbank AG

Zoltán Ligetvári, Associate, Cushman & Wakefield

Piotr Mirowski, Senior Partner, Head of Investment Services, Colliers

Florian Nowotny, Member of the Management Board, CFO, CA Immo

Árpád Török MRICS, Chief Executive Officer, TriGranit

Radek Zeman, Chief Financial Officer, CTP

Award ceremony: Chris Bennett Memorial Prize

An annual prize created by RICS in the name of Chris Bennett FRICS, to reward a significant display of professionalism by a successful RICS Candidate in the CEE region.

The award will is given to a successful RICS applicant deemed to have made the most outstanding impression on an interviewing panel throughout the RICS business year (1 August – 31 July). Nominations are accepted from all countries of the CEE region.

Lunch - Networking

Section 3A: Office / Industrial

14:00 - 14:40 **Panel** Panel discussion: office occupier trends, changing tenant requirements, future office trends, c developments of the future

Chair: **Miroslav Barnáš**, Supervisory Board Member, Transactions, ARETE

Panellists:

Mátyás Gereben MRICS, Country Manager, CPI Hungary

Elina Grigoriou, Chair of the RICS SKA Rating Technical Committee, Grigoriou Interiors

Ewelina Kaluzna MRICS, Leasing and Asset Director, Skanska Commercial Development Europe, Skanska

Zinaida Vojnár, International Business Development Director, HB Reavis

14:40 - 15:20 **Panel** Manufacturing investments in CEE - Infrastructure issues, real estate development opportunit Where do large manufacturing investments go within the CEE/SEE region and why? What role do infra related issues play in the location choice of large manufacturing companies? Legal risks and challenge greenfield developments. How can real estate developers benefit from new manufacturing investmer Europe's exposure to automotive industry a blessing or a curse?

Chair: **Louise Brooke-Smith FRICS**, Senior Partner and UK Head of Development Strategic Planning and Head of S

Panellists:

René Droese, Chief Development Officer, Budapest Airport

Jaroslav Kaizr MRICS, Expert Director, MBARE programme, VŠE

Zoltán Nádasdy MRICS, Partner, Head of CEE Real Estate Investments Group, Noerr

Tamás Polster MRICS, Head of Consulting - Cont. Europe, Middle E., Africa (London), DTZ

Section 3B: Hotel-Leisure / Retail

14:00 - 14:40 **Panel** Panel discussion: Hotel investors and operators at one table

Chair: **Attila Hegedűs**, Partner, Managing Partner, Prophex Europe Consulting

Panellists:

Andreas Deutsch, Deputy Head of Department, Asset Lead Hospitality | Real Estate Finance, Raiffeisen Bank Inter

Daniel Folian, Investor Relations, Warimpex

Frederic Le Fichoux MRICS, Partner – Global Hospitality Group, Cushman & Wakefield

Paul Rosenberg, Director, International Hotel Development, Marriott International, Inc. and The Ritz-Carlton Hotel

Astrid Schafleitner, Director Development Germany South, Austria & CEE, Motel One Development GmbH

14:40 - 15:20 Panel Panel discussion: Retail on the move

Chair: **Péter Számely MRICS**, Head of Real Estate Finance CEE, HYPO NOE Landesbank

Panellists:

Christoph Augustin, Managing Director International - Austria, Hungary, ECE Projektmanagement

Markus Brugger, Head of Transaction Services, CC Real

Krisztina Deutsch MRICS, Head of Leasing, Futureal

Cristina Dumitrache, Chief Business Development Officer, Rustler Romania

Coffee break – Networking

Section 4A: Invest in Southeast-Europe

15:40 - 16:20 Panel Panel discussion: Why invest in SEE?

In 2016 commercial real estate investment activity seems to be picking up again in Southeastern Europe after a slightly weaker 2015. Romania is back on the investors' map, but when will Bulgaria be? What do investors think about Serbia? Where will new money come from? Will the market continue to be dominated by portfolio deals? What is the most sought after asset class in SEE?
Our expert panel will answer all of these questions and many more.

Chair: **Tim Wilkinson MRICS**, Chairman, Partner, RICS Romania, DTZ Romania

Panellists:

David Hay, Founder and CEO, ADD Value Management

Michaela Lashova MRICS, CEO, Cushman & Wakefield Forton

Vedrana Likan, Managing Partner Croatia, Colliers International

Lila Pateraki, Chief Investment Officer, Zeus Capital Management

Andrew Peirson MRICS, Managing Director SEE Region & Romania, JLL

Section 4B: Workshop: Technology and real estate

A unique workshop where real estate meets technology and innovation. How technology and innovation can help real estate professionals? What are the most important areas where technology and real estate meet? Future trends: which technologies, which type of innovations are most likely to shape the real

estate industry and how?

Our key words are: indoor navigation, augmented reality, virtual reality, smart real estate search, full automatic localisation, sensor-based analytics and engagement platform, 3D solutions.

15:40 - 16:00 **Presentation** Technology meets real estate – Current trends, future outlook for "Proptech"

Speaker:

James Dearsley, Consultant and Board Advisor, Unissu

16:00 - 16:10 **Presentation** Smart real estate search, full automatic localisation

Speaker:

Andreas Langegger, CEO, zoomsquare GmbH

16:10 - 16:20 **Presentation** Indoor navigation, augmented reality, virtual reality

Speaker:

Arne Schoenleben, COO, Innovation Rocks

16:20 - 16:50 **Panel** Technology and innovation roundtable

Panellists:

Botond Bognár, Co-founder and CSO, REscan Inc.

James Dearsley, Consultant and Board Advisor, Unissu

Joseph Kelly, CEO, DealX

Andreas Langegger, CEO, zoomsquare GmbH

Arne Schoenleben, COO, Innovation Rocks

Closing remarks

Please note that the program is subject to change. Always check the latest online agenda here:

https://www.property-forum.eu/forums/conference-property/cee-property-forum-2016-vienna-austria/460/agenda